

GBank Financial Holdings Inc. and Subsidiary

Consolidated Financial Report
December 31, 2020

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Independent Auditor's Report

RSM US LLP

To the Audit Committee
GBank Financial Holdings Inc. and Subsidiary
Las Vegas, Nevada

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of GBank Financial Holdings Inc. and its subsidiary, which comprise the consolidated balance sheets as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GBank Financial Holdings Inc. and its subsidiary as of December 31, 2020 and 2019, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

RSM US LLP

Las Vegas, Nevada
March 25, 2021

**GBank Financial Holdings Inc. and Subsidiary
Consolidated Balance Sheets**

	December 31	
	<u>2020</u>	<u>2019</u>
Assets		
Cash and due from banks	\$ 150,384,109	\$ 101,501,966
Securities available for sale	2,849,630	3,453,159
Federal Home Loan Bank (FHLB) stock, at cost	1,270,300	917,900
Loans held for sale	13,285,766	35,184,590
Loans, net	286,963,528	191,634,590
Premises and equipment, net	1,269,836	1,466,687
Bank-owned life insurance	2,997,885	2,935,907
Deferred tax asset, net	862,077	471,535
Loan servicing assets	7,081,704	4,800,703
Accrued interest receivable	3,141,192	1,045,263
Other assets	<u>533,332</u>	<u>920,986</u>
Total assets	<u>\$ 470,639,359</u>	<u>\$ 344,333,062</u>
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing demand	\$ 199,412,594	\$ 128,247,753
Interest-bearing:		
Demand	32,984,402	25,976,054
Savings	100,075,893	102,098,206
Time, \$250,000 or more	13,146,118	12,015,979
Time, under \$250,000	<u>43,681,211</u>	<u>28,503,374</u>
Total deposits	389,300,218	296,841,366
Federal Home Loan Bank advances	5,000,000	-
Subordinated debt	6,309,250	-
Accrued interest payable and other liabilities	<u>5,412,474</u>	<u>4,791,326</u>
Total liabilities	<u>406,021,942</u>	<u>301,632,692</u>
Commitments and contingencies (Note 9)		
Stockholders' Equity		
Common stock, \$0.0001 par value, 50,000,000 shares Authorized; 12,181,127 (2020) and 9,605,508 (2019)		
Issued and outstanding	1,218	960
Additional paid-in capital	51,566,605	36,655,476
Retained earnings	13,036,566	6,057,884
Accumulated other comprehensive income (loss)	<u>13,028</u>	<u>(13,950)</u>
Total stockholders' equity	<u>64,617,417</u>	<u>42,700,370</u>
Total liabilities and stockholders' equity	<u>\$ 470,639,359</u>	<u>\$ 344,333,062</u>

See notes to consolidated financial statements

**GBank Financial Holdings Inc. and Subsidiary
Consolidated Statements of Income**

	December 31	
	2020	2019
Interest income:		
Loans	\$ 16,393,337	\$ 14,937,672
Federal funds sold and other	366,489	1,149,484
Securities available for sale	39,813	90,834
Total interest income	16,799,639	16,177,990
Interest expense:		
Deposits	1,509,888	2,061,080
Subordinated debt	812	-
Other	1,925	-
Total interest expense	1,512,625	2,061,080
Net interest income	15,287,014	14,116,910
Provision for loan losses	2,011,955	1,479,000
Net interest income after provision for loan losses	13,275,059	12,637,910
Noninterest income:		
Gain on sale of loans	9,859,610	3,874,189
Loan servicing income	1,304,104	705,529
Other income	504,589	357,765
Service charges and fees	282,943	277,615
Total noninterest income	11,951,246	5,215,098
Noninterest expenses:		
Salaries and employee benefits	9,922,689	6,449,853
Data processing	1,577,923	896,463
Occupancy	1,485,428	1,368,361
Other	1,057,228	905,316
Legal and professional fees	897,062	402,731
Audits and examinations	289,138	331,990
Supplies	220,927	231,004
Federal Deposit Insurance Corporation insurance	106,278	15,948
Insurance	81,920	81,143
Telephone and data	77,368	65,130
Marketing	61,598	112,240
Bank service charges	58,190	52,918
Travel and auto	35,502	157,691
Donations	26,498	34,170
Total noninterest expenses	15,897,749	11,104,958
Income before income tax	9,328,556	6,748,050
Income tax expense	2,349,874	1,418,969
Net income	\$ 6,978,682	\$ 5,329,081

See notes to consolidated financial statements

**GBank Financial Holdings Inc. and Subsidiary
Consolidated Statements of Comprehensive Income**

	December 31	
	<u>2020</u>	<u>2019</u>
Net Income	\$ 6,978,682	\$ 5,329,081
Other comprehensive income, before tax:		
Unrealized gains on securities available for sale	34,150	39,937
Income tax related to other comprehensive income	<u>(7,172)</u>	<u>(8,387)</u>
Total other comprehensive income, net of tax	<u>26,978</u>	<u>31,550</u>
Comprehensive income	<u>\$ 7,005,660</u>	<u>\$ 5,360,631</u>

See notes to consolidated financial statements

GBank Financial Holdings Inc. and Subsidiary
Consolidated Statements of Stockholders' Equity
Years Ended December 31, 2020 and 2019

	<u>Common Shares</u>		<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total</u>
	<u>Number (000)</u>	<u>Amount</u>				
Balance, December 31, 2018	9,097	\$ 910	\$ 33,831,411	\$ 728,803	\$ (45,500)	\$ 34,515,624
Common stock issuance	483	45	2,654,673	-	-	2,654,718
Option and warrant exercises	26	5	38,957	-	-	38,962
Stock compensation expense	-	-	130,435	-	-	130,435
Net income	-	-	-	5,329,081	-	5,329,081
Other comprehensive income	-	-	-	-	31,550	31,550
Balance, December 31, 2019	9,608	960	36,655,476	6,057,884	(13,950)	42,700,370
Common stock issuance	2,552	255	14,838,898	-	-	14,839,153
Option exercises	23	3	749	-	-	752
Stock compensation expense	-	-	71,482	-	-	71,482
Net income	-	-	-	6,978,682	-	6,978,682
Other comprehensive income	-	-	-	-	26,978	26,978
Balance, December 31, 2020	<u>12,181</u>	<u>\$ 1,218</u>	<u>\$ 51,566,605</u>	<u>\$ 13,036,566</u>	<u>\$ 13,028</u>	<u>\$ 64,617,417</u>

See notes to consolidated financial statements

**GBank Financial Holdings Inc. and Subsidiary
Consolidated Statements of Cash Flow**

	December 31	
	2020	2019
Cash flows from operating activities:		
Net income	\$ 6,978,682	\$ 5,329,081
Adjustments to reconcile net income to net cash flows provided by or used by operating activities:		
Provision for loan losses	2,011,955	1,479,000
Depreciation and amortization	452,621	409,082
Net amortization of securities premium	8,198	7,740
Stock compensation expense	71,482	130,435
Gain on sale of loans	(9,859,610)	(3,874,189)
Gross originations of loans held for sale	(158,704,228)	(109,820,143)
Proceeds from sale of loans held for sale	186,626,991	96,507,968
Capitalized mortgage servicing rights	3,835,447	2,095,731
Income from bank-owned life insurance	(61,978)	(62,231)
Net change in deferred income taxes	(397,714)	(86,256)
Increase in accrued interest receivable	(2,095,928)	(348,175)
Increase in other assets	(1,893,347)	(1,260,888)
Increase in accrued interest payable and other liabilities	621,148	1,263,644
Net cash provided by or used in operating activities	27,593,718	(8,229,201)
Cash flows from investing activities:		
Purchases of premises and equipment	(255,770)	(443,109)
Principal paydowns on securities available for sale	629,481	506,939
Purchase of FHLB stock	(352,400)	(234,800)
Net change in loans	(97,340,893)	(46,778,558)
Net cash used in investing activities	(97,319,582)	(46,949,528)
Cash flows from financing activities:		
Net increase in deposits	92,458,852	96,442,911
FHLB advances	10,000,000	-
FHLB advances repayments	(5,000,000)	-
Subordinated debt advances	6,309,250	-
Net proceeds from issuance of common stock	14,839,153	2,654,718
Net proceeds from option and warrant exercise	752	38,962
Net cash provided by financing activities	118,608,007	99,136,591
Net increase in cash and cash equivalents	48,882,143	43,957,862
Cash and cash equivalents:		
Beginning of year	101,501,966	57,544,104
End of year	\$ 150,384,109	\$ 101,501,966
Supplemental disclosure of cash flow information:		
Cash payments for interest	\$ 1,545,924	\$ 1,890,363
Cash payments for income tax	\$ 1,713,531	\$ 1,743,777

See notes to consolidated financial statements

Gbank Financial Holdings, Inc.
Notes to Consolidated Financial Statements

Note 1. Nature of Business and Summary of Significant Accounting Policies

Nature of business: These financial statements are prepared on a consolidated basis for GBank Financial Holdings Inc. (“GBFH”) and its wholly owned subsidiary, Bank of George (“BOG”). References herein to “Company” refer to the consolidated entity and its financial statements.

GBFH is a bank holding company whose subsidiary, BOG, provides banking services to commercial and consumer customers. GBFH is subject to regulation by the Federal Reserve Bank of San Francisco, California (“FRB”) and the State of Nevada Department of Business and Industry, Financial Institutions Division (“NFID”). As a state-chartered bank, BOG is subject to regulation by the Federal Deposit Insurance Corporation (“FDIC”) and the NFID.

GBFH was formed in 2017 to become the parent bank holding company for BOG. In 2017 the stockholders of BOG exchanged their common stock in BOG for common stock in GBFH. The transaction was accounted for at historical cost, similar to that in pooling-of-interests accounting.

BOG was incorporated on May 11, 2007, and commenced operations on September 24, 2007. BOG’s business is concentrated in the Las Vegas, Nevada area and is subject to the general economic conditions of that area. BOG’s primary market for deposit customers is in Las Vegas and Clark County, Nevada, although BOG accepts deposits from deposit listing services as needed to support its funding needs. BOG’s lending operations are carried out in two distinct departments:

- “Local Market” Department, which originates conventional and Small Business Administration (“SBA”) 504 loans in Nevada, California and Arizona, and
- “National Market” Department, which originates, sells and services loans guaranteed by the Small Business Administration (“SBA”) and the United States Department of Agriculture (“USDA”) in thirty-five states. In addition, the National Department originates conventional loans, but these are not significant in relation to the overall National Market loan portfolio.

Concentration of credit risk: Most of the Company’s activities are with customers that are located in approximately thirty-seven states, with the largest concentration in the state of Nevada, with approximately 43% of all loans and loan commitments to borrowers or for collateral located in Nevada. Note 3 discusses the types of loans in which the Company invests and the geographic dispersion of the loans.

Accounting and reporting policies: The accounting and reporting policies followed by the Company are in accordance with Generally Accepted Accounting Principles in the United States of America (“U.S. GAAP”) and conform to practices within the financial services industry.

Principles of consolidation: The consolidated financial statements as of and for the years ended December 31, 2020 and 2019 include the accounts of GBFH and BOG. All significant intercompany balances and transactions were eliminated in consolidation.

Use of estimates: The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Material estimates that are susceptible to significant changes in the near term relate to the determination of the allowance for loan losses, the impairment of the servicing asset and the realization of deferred tax assets.

Reclassifications: Certain amounts reported in prior periods may have been reclassified in the Consolidated Financial Statements to conform to the current presentation. The reclassifications have no effect on net income or stockholders’ equity as previously reported.

Gbank Financial Holdings, Inc.
Notes to Consolidated Financial Statements

Cash and cash equivalents: For purposes of the consolidated statements of cash flows, the Company considers cash on hand, amounts due from banks, and interest-bearing deposits at other financial institutions that have original maturities of three months or less to be cash and cash equivalents. Cash flows from loans originated by the Company, interest-bearing time deposits in financial institutions and deposits are reported net.

The Company maintains amounts due from banks, which at times may exceed federally insured limits. No losses have been experienced in such accounts.

Securities available for sale: Securities classified as available-for-sale are those debt securities that the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors. Securities available-for-sale are carried at fair value. Unrealized gains or losses are reported as a separate component of other comprehensive income (loss). The amortization of premiums and accretion of discounts are recognized in interest income over their contractual lives. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings.

Management evaluates securities for other-than-temporary impairment at least on an annual basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, including an evaluation of credit ratings, (3) the impact of changes in market interest rates, (4) the intent of the Company to sell a security, and (5) whether it is more likely than not the Company will have to sell the security before recovery of its cost basis.

If the Company intends to sell an impaired security, the Company records an other-than-temporary loss in an amount equal to the entire difference between the fair value and amortized cost. If a security is determined to be other-than-temporarily impaired, but the Company does not intend to sell the security, only the credit portion of the estimated loss is recognized in earnings, with the other portion of the loss recognized in other comprehensive income (loss).

Loans held for sale: Loans held for sale are those loans that the Company has the intent to sell in the foreseeable future. The Company's loans held for sale consist of the portions of commercial real estate secured loans that are guaranteed by the Small Business Administration. These loans may be fully funded or in an open funding status. The time frame for a loan to be fully funded can range from immediately upon closing to over a year, as in the case of a loan that includes loan proceeds for additional construction or improvements to the property securing the loan.

Upon full funding, the Company will generally sell the guaranteed portion of the loan and retain the unguaranteed portion as a loan held for investment. The Company also retains the right to service the loans that are sold. The Company issues various representations and warranties associated with the sale of loans. No losses have been incurred resulting from these provisions.

Loans held for sale are recorded at the lower of cost or market value, which is computed by the aggregate method. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. Gains and losses on the sale of loans are recognized pursuant to Accounting Standards Codification 860, *Transfers and Servicing*.

Interest income on these loans is accrued daily. Loan origination fees and costs and origination fees and income on loans held for sale are amortized over the estimated life of the loan until the loan is sold.

Loans held for investment: The Company generally holds loans for investment and has the intent and ability to hold loans until their maturity. Net loans are stated at the amount of unpaid principal, adjusted for net unamortized deferred fees and costs, unamortized discount and an allowance for loan losses.

Gbank Financial Holdings, Inc.
Notes to Consolidated Financial Statements

Loans are categorized according to the nature of the loan and the collateral securing the loan. The categories of loans are as follows:

- *Commercial and industrial loans:* Commercial and industrial loans are loans for commercial, corporate and business purposes, including issuing letters of credit. Repayment of these loans is generally largely dependent on the successful operations of the business. The Company's commercial business loan portfolio comprises loans for a variety of purposes and is generally secured by equipment, machinery and other business assets. Commercial business loans generally have terms of five years or less and interest rates that float in accordance with a designated published index. Substantially all such loans are secured and backed by the personal guarantees of the owners of the business.
- *Commercial real estate loans:* Commercial real estate loans are primarily secured by office and industrial buildings, warehouses, small retail shopping centers and various special-purpose properties, including hotels and restaurants. These include loans made in the Company's local market as well as SBA and USDA loans made in other states. Repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Although terms vary, commercial real estate loans generally have amortizations of 15 to 25 years, as well as balloon payments of two to five years, and terms which provide that the interest rates thereon may be adjusted annually at the Company's discretion, based on a designated index.
- *Construction and land development loans:* Construction and land development loans consist of vacant land and property that is in the process of improvement. Repayment of these loans can be dependent on the sale of the property to third parties or the successful completion of the improvements by the builder for the end user. In the event a loan is made on property that is not yet improved for the planned development, there is the risk that approvals will not be granted or will be delayed. Construction loans also run the risk that improvements will not be completed on time or in accordance with specifications and projected costs. Construction real estate loans generally have terms of one year to 18 months during the construction period and interest rates based on a designated index.
- *Residential real estate loans:* Residential 1-4 family loans, including home equity lines of credit are generally smaller in size and are homogenous because they exhibit similar characteristics. Repayment for residential single-family loans is largely dependent upon the personal cash flow of the individual borrowers. Residential multifamily loans generally involve a greater degree of credit risk than residential single-family loans as repayment is dependent on the successful operation of the project. This loan type is sensitive to adverse economic conditions.
- *Consumer and other loans:* Consumer and other loans are not significant.

Allowance for loan and lease losses: The ALLL is maintained at an amount that management believes will be adequate to absorb probable losses on existing loans that may become uncollectable, based on an evaluation of the collectability of loans and the Company's historical loan losses and peer bank loss experience. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic or other conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses and may require the Company to make additions to the ALLL based on their judgment about information available to them at the time of their examinations.

The ALLL consists of specific and general components. The specific component relates to loans that are classified as impaired and determined to have a measurable impairment. The general component relates to all other loans.

A loan is identified as impaired when it is no longer probable that interest and principal will be collected according to the contractual terms of the original loan agreement. Impaired loans are measured for reserve requirements in

Gbank Financial Holdings, Inc.
Notes to Consolidated Financial Statements

accordance with ASC 310, *Receivables*, based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral less applicable disposition costs if the loan is collateral dependent. The amount of an impairment reserve, if any, and any subsequent changes are recorded as a provision for credit losses. Losses are recorded as a charge-off when losses are confirmed. In addition to management's internal loan review process, regulators may from time to time direct the Company to modify loan grades, loan impairment calculations, or loan impairment methodology.

The valuations for impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral-dependent. The amount of impairment, if any, is the deficit between the carrying value of the impaired loan and the valuation of the impaired loan. This amount is added to the ALLL as a specific component.

Loans that are not identified as impaired are collectively evaluated by loan type for inherent loss based on the Company's historical loan losses and peer bank loss experience, adjusted for qualitative and environmental factors.

The ALLL is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectability of the principal is unlikely. Subsequent recoveries, if any, are credited to the allowance.

Troubled debt restructured loans: A loan is defined as a troubled debt restructured ("TDR") when a borrower is experiencing financial difficulties that leads to a restructuring of the loan, and the Company grants concessions to the borrower in the restructuring that it would not otherwise consider. These concessions may include rate reductions, principal forgiveness, extension of maturity date and other actions intended to minimize potential losses. A loan that is modified at a market rate of interest may no longer be classified as TDR in the year subsequent to the restructuring if it is in compliance with the modified terms. Performance prior to the restructuring is considered when assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual at the time of the restructuring or after a shorter performance period.

Interest and fees on loans: Interest on loans is recognized over the terms of the loans and is generally calculated using the effective interest method. The accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to make payments as they become due. When the accrual of interest is discontinued, all unpaid accrued interest is reversed. Cash collections on impaired loans are generally credited to the loan receivable balance and no interest income is recognized on these loans until the principal balance has been collected.

Delinquent loans: The Company determines a loan to be delinquent when payments have not been made according to the contractual terms, typically evidenced by nonpayment of a monthly installment by the due date. The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in the process of collection. Consumer loans are typically charged off no later than 180 days delinquent.

Non-accrual loans: When a borrower discontinues making payments as contractually required by the note, the Company must determine whether it is appropriate to continue to accrue interest. The Company ceases accruing interest income when the loan has become delinquent by more than 90 days or when management determines that the full repayment of principal and collection of interest according to contractual terms is no longer likely. The Company may decide to continue to accrue interest on certain loans more than 90 days delinquent if the loans are well secured by collateral and in the process of collection. For all loan types, when a loan is placed on non-accrual status, all interest accrued but uncollected is reversed against interest income in the period in which the status is changed, and the Company makes a loan-level decision to apply either the cash basis or cost recovery method. The Company recognizes income on a cash basis only for those non-accrual loans for which the

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collection of the remaining principal balance is not in doubt. Under the cost recovery method, subsequent payments received from the customer are applied to principal and generally no further interest income is recognized until the principal has been paid in full or until circumstances have changed such that payments are again consistently received as contractually required.

Loan origination and commitment fees, certain direct loan origination costs and discounts on the retained portions of USDA and SBA loans are deferred and the net amounts amortized as an adjustment of the related loan's yield. The Company is generally amortizing these amounts over the estimated life of the loan. Commitment fees based upon a percentage of a customer's unused line of credit and fees related to standby letters of credit are generally recognized over the commitment period.

Transfers of financial assets: Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets. In addition, for transfers of a portion of financial assets (for example, participations of loans receivable), the transfer must meet the definition of a "participating interest" in order to account for the transfer as a sale. Following are the characteristics of a participating interest:

- Pro rata ownership in an entire financial asset.
- From the date of the transfer, all cash flows received from entire financial assets are divided proportionately among the participating interest holders in an amount equal to their share of ownership.
- The rights of each participating interest holder have the same priority, and no participating interest holder's interest is subordinated to the interest of another participating interest holder. That is, no participating interest holder is entitled to receive cash before any other participating interest holder under its contractual rights as a participating interest holder.
- No party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to pledge or exchange the entire financial asset.

Premises and equipment: Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the following estimated useful lives: leasehold improvements, 10 to 15 years and equipment, furniture and automobiles, three to seven years. Improvements are depreciated over the shorter of the term of the lease or life of the improvements.

Other real estate owned: Assets acquired through foreclosure or other proceedings are initially recorded at fair value at the date of foreclosure less estimated costs of disposal, which establishes a new cost basis. After foreclosure, valuations are periodically performed by management and foreclosed assets held for sale are carried at the lower of cost or fair value less estimated costs of disposal. Any write-down to fair value at the time of transfer to foreclosed assets is charged to the allowance for loan and lease losses. Property is evaluated regularly to ensure the recorded amount is supported by its current fair value, and valuation allowances to reduce the carrying amount to fair value less estimated costs to dispose are recorded as necessary. Net revenues from the operations of foreclosed assets are included in noninterest income. Changes in the valuation allowance are included in other expenses. At December 31, 2020 and 2019, the Company had no other real estate owned and, accordingly, had no valuation allowance charged against the carrying value of such assets.

Bank-owned life insurance: Bank-owned life insurance is stated at its cash surrender value with changes recorded in other noninterest income in the consolidated statement of income. The face amount of the underlying

Gbank Financial Holdings, Inc.
Notes to Consolidated Financial Statements

policies, including death benefits, was approximately \$8,233,000, with cash surrender value of approximately \$2,998,000 and \$2,936,000 as of December 31, 2020 and 2019, respectively.

Federal Home Loan Bank stock: The Company is a member of the Federal Home Loan Bank (“FHLB”) system and is required to maintain an investment in capital stock of the FHLB in an amount equal to the greater of 1% of its Membership Asset Value or 4.7% of advances from the FHLB. The stock is recorded at cost, which is also the redemption value. FHLB stock is bought from and sold to the FHLB at its \$100 par value.

The Company views its investment in the FHLB stock as a long-term investment. Accordingly, when evaluating FHLB stock for impairment, the value is determined based on the ultimate recovery of the par value rather than recognizing temporary declines in values. The FHLB of San Francisco capital ratios exceeded the required ratios as of December 31, 2020; consequently, the Company does not believe that its investment in the FHLB stock is impaired as of this date.

Intangible assets—loan servicing rights: The Company’s intangible assets consist primarily of the right to service the guaranteed portion of SBA and USDA loans sold to others. The fair value of the servicing asset is essentially a valuation of the net future income stream, which is based on the rate of the fee, the estimated repayment speed of the loan and the estimated cost to service the loan.

The amount allocated to the loan servicing rights is recorded at fair value at the time of sale, as calculated by a third party consulting firm specializing in government guaranteed loan matters.

The fair value of the servicing asset is calculated for each loan using the following valuation variables:

- *Servicing fee:* This is the amount of the fee charged to a third party buyer to service the loan. It is generally one percent (1%) of the loan balance on a declining basis as the loan repays principal.
- *Prepayment assumption:* This is an estimate of the repayment speed of the loan using a constant prepayment rate (“CPR”) based on pools of similar SBA loans.
- *Servicing costs:* This is an estimate of the cost of servicing a loan which is established at 0.40%, based on information from industry experts and a cost study performed by the National Association of Government Guaranteed Lenders.
- *Internal rate of return:* The internal rates of return (IRR) are the pre-tax yield rates used to discount the expected future cash flow stream from servicing the SBA loan portfolio.

The loan servicing asset is being amortized over the period of estimated servicing income, with the amortization being recorded against loan servicing income.

The balance of loans owned by third parties that are being serviced by the Company was \$392,783,589 and \$228,199,377 as of December 31, 2020 and 2019, respectively.

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The following table presents a reconciliation of loan servicing rights:

	<u>2020</u>	<u>2019</u>
Balance, beginning of year	\$ 4,800,703	\$ 4,133,480
Additions – loans sold	3,835,447	2,095,731
Reductions – amortization and early loan payoffs	<u>(1,554,446)</u>	<u>(1,428,507)</u>
Balance, end of year	<u>\$ 7,081,704</u>	<u>\$ 4,800,703</u>

In the event of an early repayment of a serviced loan, the unamortized balance of the loan servicing asset for that loan is charged off against loan servicing income.

The aggregate balance for loan servicing rights are evaluated annually for impairment to ensure that the recorded balance is at the lower of amortized cost or fair value. The fair value of servicing rights at December 31, 2020 and 2019 was determined by an independent consultant to be \$8,177,897 and \$4,966,977, respectively. Accordingly, the Company's servicing assets were not impaired as of December 31, 2020 or 2019.

Revenue recognition: The Company's services that fall within the scope of ASC 606 are presented within Non-Interest Income and are recognized as revenue as the Company satisfies its obligation to the customer.

Services within the scope of ASC 606 and a description of the revenue recognition policy are as follows:

- *Service charges on deposit accounts:* Income from service charges on deposit accounts are recognized when an account is subject to a charge, as in the case of an overdraft or a balance falling below the level required for a maintenance fee waiver.
- *Interchange fees:* Interchange fees represent fees charged for the electronic transfer of funds between a customer and a third party. Fees are recognized when an interchange transaction is posted in accordance with the agreement with the customer.
- *Wire transfer fees:* Income from wire transfer fees are recognized when a fee is charged to a customer's account, which occurs at the time a wire transfer is processed.
- *Miscellaneous fees:* Miscellaneous fees for services such as account balancing assistance, response to a customer request for copies, etc. are charged when the services are performed.

The adoption of ASC 606 did not have a material impact on the timing Company's recognition of revenue.

Advertising costs: Advertising costs are expensed as incurred.

Income taxes: Deferred taxes are provided on an asset and liability method, whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment.

Stock option plan: As further described in Note 14, the Company grants stock options to its employees and directors. Pursuant to accounting guidance, the Company records compensation expense based upon the grant-

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date fair value of option awards. Such values are recorded over the requisite service period using the straight-line method.

Equity incentive plan: As further described in Note 15, the Company grants restricted stock to its employees and directors. Pursuant to accounting guidance, the Company records compensation expense based upon the grant-date fair value of restricted stock awards. Such values are recorded over the requisite service period using the straight-line method.

Off-balance-sheet instruments: In the ordinary course of business, the Company has entered into off-balance-sheet financial instruments consisting of commitments to extend credit. Such financial instruments are recorded in the financial statements when they are funded.

Recent accounting pronouncements: In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of income. The Company was required to adopt this standard on January 14, 2021, as it met the definition of a Public Business Entity under US GAAP upon the listing of the Company's shares on the OTCQX market (see subsequent events).

Upon adoption, the Company recognized operating lease liabilities based on the present value of the remaining minimum rental payments for operating leases and also recognized corresponding right-of-use assets, net of lease incentives. The implementation of this guidance did not have a material impact on the financial statements of the Company.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*. The updated standard applies to all entities. The updated standard is intended to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in this ASU replace the incurred loss impairment methodology in current U.S. GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The updated standard will be effective for fiscal years beginning after December 15, 2022. Early application is permitted for fiscal years beginning after December 15, 2018. The Company is currently evaluating the impact of its pending adoption of the new standard on its financial statements.

Recently adopted accounting guidance: In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*. ASU 2018-13 modifies required fair value disclosures related primarily to level 3 investments. ASU 2018-13 was adopted in 2020. This guidance was adopted in 2020 and did not have a material effect on the Company's financial statements.

COVID-19 Pandemic: On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 as a global pandemic, which continues to cause disruption throughout the United States and around the world. The COVID-19 pandemic has adversely affected, and continues to adversely affect, economic activity globally, nationally and locally. Actions taken to help mitigate the spread of COVID-19 include restrictions on travel, lockdowns and stay-at-home orders, and forced closures for certain types of public places, businesses and schools.

While the economic fallout has stabilized somewhat, COVID-19 and actions taken to mitigate the spread of it have had and are expected to continue to have an adverse impact on the economy, including in the geographical area in which the Company operates. Further, the Company's primary market is in Las Vegas, Nevada, which is critically dependent on tourism to support the local economy.

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The COVID-19 pandemic is a highly unusual, unprecedented and evolving public health and economic crisis and may have a material negative impact on our financial condition and results of operations. The extent of the pandemic's effect on our business will depend on many factors, including the speed and extent of any recovery from the related economic recession. Among other things, this will depend on the duration of the COVID-19 pandemic, particularly in Las Vegas, the development and distribution of vaccines, therapies and other public health initiatives to control the spread of the disease, the nature and size of federal economic stimulus and other governmental efforts, and the possibility of additional state lockdown or stay-at-home orders in our markets.

It is reasonably possible that estimates made in the financial statements could be materially and adversely impacted in the near-term as a result of these conditions, including expected credit losses on loans. The COVID-19 pandemic may produce declining asset quality, reflected by a higher level of loan delinquencies and loan charge-offs, as well as downgrades of commercial lending relationships, which may necessitate additional provisions for our allowance for loan losses and reduce net income.

In order to mitigate the adverse impact of the pandemic, the federal government implemented a significant stimulus program that included the following major components that have had a significant positive impact on the public and on the Company's customers as follows:

- *Paycheck Protection Program ("PPP")*: Pursuant to this program, the Small Business Administration ("SBA") authorized financial institutions to make fully guaranteed loans to small businesses who are to use the proceeds to continue paying employees and certain other allowable costs necessary to keep the business open. During 2020, the Company originated \$58,064,450 in PPP loans to its customers.
- *SBA Debt Relief*: As a part of the CARES Act, the SBA is authorized to pay six months of principal, interest, and any associated fees that borrowers owe for all 7(a), 504, and Microloans reported in regular servicing status (excluding PPP loans). Virtually all of the Company's SBA loan customers were able to qualify for this debt relief program, which was effective for the monthly payments starting in April and ending in September 2020.
- *SBA Deferrals*: The SBA continued its pre-existing program of support for performing borrowers who request a short term deferral of payments, generally not to exceed six months. Following the end of the SBA debt Relief support as noted above, the Company's SBA borrowers made the required loan payments in October and thirty-four of the borrowers then requested to participate in the SBA Deferral program. At December 31, 2020, the balance of loans owed to the Company (excluding sold portions) in an active deferral status (i.e. not making the scheduled loan payments) was \$17,330,948 with deferred interest receivable of \$188,888.

To both support the borrowers and to mitigate any risk of loss on loans, on March 17, 2020, the Company implemented a voluntary loan payment deferral program that is designed to conform to the Interagency Statement on Loan Modifications by Financial Institutions Working with Customers Affected by the Coronavirus. Pursuant to the program, performing borrowers could request a deferment of loan payments for a period of up to ninety days, renewable at the option of the Bank. At the end of the deferral period, the regularly scheduled loan payments will resume. The loan deferral program will not reduce the interest rate or forgive any principal or interest on the loan. All deferred interest amounts will be payable at the maturity of the loan. At December 31, 2020, the balance of loans owed to the Company in an active deferral status (i.e. not making the scheduled loan payments) was \$1,777,458. During 2020, the total of interest that was deferred for all of the Company's conventional borrowers (including borrowers no longer in an active deferral status) was \$1,617,610.

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Subsequent events: On January 14, 2021, the Company listed its shares in the OTCQX market under the trading symbol of GBFH. Upon listing of its shares, the Company became a Public Business Entity under US GAAP.

Subsequent events have been evaluated for potential recognition and disclosure through March 25, 2021, the date the financial statements were available to be issued.

Note 2. Restrictions on Cash and Due From Banks

Pursuant to 12 C.F.R. 204 (Regulation D), the Federal Reserve Bank requires banks to maintain minimum cash reserves in order to meet immediate withdrawals against its transaction accounts. The required reserves are composed of currency kept in a bank's vault, with the balance in the form of a restricted amount of funds maintained by a bank in its account at the Federal Reserve Bank.

The amount of the Company's restricted balance with the Federal Reserve Bank of San Francisco was approximately \$4,572,000 as of December 31, 2019. In response to the COVID-19 pandemic, the Federal Reserve reduced the reserve requirement ratios to zero effective on March 26, 2020. Accordingly, there are no longer any restrictions on the cash held by the Company at the Federal Reserve Bank of San Francisco.

Note 3. Securities

Amortized cost and estimated fair values of securities, all of which are mortgage-backed securities ("MBS") available-for-sale are summarized as follows as of December 31:

	2020			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
Residential MBS	<u>\$ 2,833,138</u>	<u>\$ 20,292</u>	<u>\$ (3,801)</u>	<u>\$ 2,849,630</u>

	2019			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
Residential MBS	<u>\$ 3,470,817</u>	<u>\$ 6,506</u>	<u>\$ (24,164)</u>	<u>\$ 3,453,159</u>

The actual maturities of mortgage-backed securities may differ from their contractual maturities because the loans underlying the securities may be repaid without any penalties. Therefore, maturity schedules are not presented for these securities.

There were no realized gains or losses from the sale of securities available-for-sale during the years ended December 31, 2020 or 2019.

As of December 31, 2020 and 2019, the Company's securities with an approximate market value of \$554,293 and \$723,877, respectively, were pledged for debt borrowing purposes (see Note 7).

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Information pertaining to Residential MBS securities with gross unrealized losses and the length of time that individual securities have remained in a continuous loss position are as follows as of December 31:

2020					
Less Than 12 Months		Over 12 Months		Total	
Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
\$ -	\$ -	\$ (3,801)	\$ 1,745,171	\$ (3,801)	\$ 1,745,171

2019					
Less Than 12 Months		Over 12 Months		Total	
Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
\$ -	\$ -	\$ (24,164)	\$ 2,773,068	\$ (24,164)	\$ 2,773,068

As of December 31, 2020 and 2019, there were two and four securities, respectively, that had unrealized losses of approximately .2% and 0.5% from the Company's amortized cost basis, respectively. These unrealized losses relate primarily to fluctuations in the current interest rate environment. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies and whether downgrades by bond rating agencies have occurred, and various industry analysis reports. There were no Company securities downgraded during 2020 or 2019. As of December 31, 2020 and 2019, management has determined that no declines are deemed to be other-than-temporarily impaired.

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Note 4. Loans

The principal balances of the loans held for investment are listed below as of December 31:

	2020		
	Local Market Loans	National Market Loans	Total Loans
Commercial and industrial	\$ 14,915,516	\$ 45,402,578	\$ 60,318,094
Real estate:			
Commercial	61,953,455	139,314,604	201,268,059
Construction and land development	4,485,207	-	4,485,207
Residential, including multifamily	30,552,281	-	30,552,281
Consumer	<u>91,824</u>	<u>-</u>	<u>91,824</u>
Gross Loans	111,998,283	184,717,182	296,715,465
Net unamortized loan costs and fees	(60,958)	3,612,300	3,551,642
Unamortized discount	<u>-</u>	<u>(8,234,579)</u>	<u>(8,234,579)</u>
Net Investment	111,937,625	180,094,903	292,032,528
Allowance for loan losses	<u>(1,938,000)</u>	<u>(3,131,000)</u>	<u>(5,069,000)</u>
Loans, Net of Allowance	<u>\$ 109,999,625</u>	<u>\$ 176,963,903</u>	<u>\$ 286,963,528</u>

Included in the table of loans for 2020 in the Commercial and Industrial category is \$44,556,337 in PPP loans that are fully guaranteed by the SBA. No allowance for loan and lease losses has been allocated to the PPP loans.

	2019		
	Local Market Loans	National Market Loans	Total Loans
Commercial and industrial	\$ 12,315,920	\$ 2,332,860	\$ 14,648,780
Real estate:			
Commercial	63,243,479	94,367,647	157,611,126
Construction and land development	3,734,641	-	3,734,641
Residential, including multifamily	20,825,901	-	20,825,901
Consumer	<u>69,686</u>	<u>-</u>	<u>69,686</u>
Gross Loans	100,189,627	96,700,507	196,890,134
Net unamortized loan costs and fees	(50,893)	3,325,502	3,274,609
Unamortized discount	<u>-</u>	<u>(5,473,108)</u>	<u>(5,473,108)</u>
Net Investment	100,138,734	94,552,901	194,691,635
Allowance for loan losses	<u>(1,491,018)</u>	<u>(1,566,027)</u>	<u>(3,057,045)</u>
Loans, Net of Allowance	<u>\$ 98,647,716</u>	<u>\$ 92,986,874</u>	<u>\$191,634,590</u>

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The loan costs represent the costs incurred to originate the loans, net of fees paid by the borrower, which are measured and recorded at the date the loan is originated. The discount represents the discount on the retained portion of SBA and USDA loans whose government guaranteed portions are sold is measured at the date the guaranteed portion of the loan is sold, based on the relative fair value of the retained loan as calculated by an independent consulting firm. The loan costs and discount are amortized over the life of the loan and are recorded as an adjustment to interest income on the loan.

The principal balances of loans held for sale as of December 31 are as listed below:

	<u>2020</u>	<u>2019</u>
Commercial Real Estate Loans:		
Gross Loan Balances	\$ 17,714,355	\$ 46,912,488
Less Unguaranteed Portions to be retained and reported as held for investment in the above table	<u>4,428,589</u>	<u>11,728,122</u>
Amount Held for Sale, Net	<u>\$ 13,285,766</u>	<u>\$ 35,184,366</u>

As of December 31, 2020 and 2019, Company loans with an approximate carrying value of \$22,905,400 and \$29,690,000, respectively, were pledged for debt borrowing purposes (see Note 7).

The following table presents the contractual aging of the gross loan balances in past-due and nonaccrual loans by class of loans as of December 31:

	<u>2020</u>					
	<u>Current</u>	<u>30-59 Days Past Due</u>	<u>60-89 Days Past Due</u>	<u>Past Due 90 Days or More</u>	<u>Total</u>	<u>Nonaccrual</u>
Commercial and industrial	\$ 60,318,094	\$ -	\$ -	\$ -	\$ 60,318,094	\$ -
Commercial real estate	201,268,059	-	-	-	201,268,059	-
Construction and land development	4,485,207	-	-	-	4,485,207	-
Residential real estate	30,552,281	-	-	-	30,552,281	-
Consumer	91,824	-	-	-	91,824	-
Total	<u>\$ 296,715,465</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 296,715,465</u>	<u>\$ -</u>

	<u>2019</u>					
	<u>Current</u>	<u>30-59 Days Past Due</u>	<u>60-89 Days Past Due</u>	<u>Past Due 90 Days or More</u>	<u>Total</u>	<u>Nonaccrual</u>
Commercial and industrial	\$ 14,648,780	\$ -	\$ -	\$ -	\$ 14,648,780	\$ -
Commercial real estate	157,611,126	-	-	-	157,611,126	-
Construction and land development	3,734,641	-	-	-	3,734,641	-
Residential real estate	20,825,901	-	-	-	20,825,901	-
Consumer	69,686	-	-	-	69,686	-
Total	<u>\$ 196,890,134</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 196,890,134</u>	<u>\$ -</u>

Management regularly reviews the problem loans in the Company's portfolio to determine whether any assets require classification in accordance with the Company's policy and applicable regulations. The grading analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements. The Company's internal credit risk-grading system is based on experiences with similarly graded loans.

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The Company's internally assigned grades are as follows:

- *Pass*: Loans that are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral. Loans in this grade are further broken down into sub-grades ranging from A to E in order to provide for additional granularity in the analyses that are performed.
- *Special Mention*: Loans where a potential weakness or risk exists that could cause a more serious problem if not corrected.
- *Substandard*: Loans that have a well-defined weakness based on objective evidence and can be characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.
- *Doubtful*: Loans classified as doubtful have all the weaknesses inherent in a substandard asset. In addition, these weaknesses make full collection or liquidation highly questionable and improbable, based upon the existing circumstances.
- *Loss*: Loans classified as a loss are considered uncollectable, or of such value that continuance as an asset is not warranted.

The following table represents credit exposures by internally assigned grades for the years ended December 31:

	2020					
	Commercial and Industrial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Total
Pass	\$ 60,267,994	\$ 198,507,874	\$ 4,485,207	\$ 30,552,281	\$ 91,824	\$ 293,905,180
Special mention	-	-	-	-	-	-
Substandard	50,100	2,760,185	-	-	-	2,810,285
Doubtful	-	-	-	-	-	-
Loss	-	-	-	-	-	-
Total	<u>\$ 60,318,094</u>	<u>\$ 201,268,059</u>	<u>\$ 4,485,207</u>	<u>\$ 30,552,281</u>	<u>\$ 91,824</u>	<u>\$ 296,715,465</u>

	2019					
	Commercial and Industrial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Total
Pass	\$ 14,648,780	\$ 157,611,126	\$ 3,734,641	\$ 20,825,901	\$ 69,686	\$ 196,890,134
Special mention	-	-	-	-	-	-
Substandard	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-
Loss	-	-	-	-	-	-
Total	<u>\$ 14,648,780</u>	<u>\$ 157,611,126</u>	<u>\$ 3,734,641</u>	<u>\$ 20,825,901</u>	<u>\$ 69,686</u>	<u>\$ 196,890,134</u>

There were no impaired loans as of December 31, 2020 or 2019.

There was no interest income recognized on a cash basis relating to nonaccrual loans during the years ended December 31, 2020 or 2019. As of December 31, 2020 and 2019, the Company was not committed to lend additional funds on any impaired loans.

The level of the allowance reflects management's continuing evaluation of product and industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions, and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be

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allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off.

The following is a summary of activity for the allowance for loan losses for the years ended December 31:

	<u>2020</u>	<u>2019</u>
Beginning balance	\$ 3,057,045	\$ 2,269,968
Provision for loan losses	2,011,955	1,479,000
Amounts recovered	-	2,715
Amounts charged off	-	(694,638)
Ending balance	<u>\$ 5,069,000</u>	<u>\$ 3,057,045</u>

The following table presents, by portfolio segment, the changes in the allowance for loan losses and the recorded investment in loans for the years ended December 31:

	<u>2020</u>					
	<u>Commercial and Industrial</u>	<u>Commercial Real Estate</u>	<u>Construction and Land Development</u>	<u>Residential Real Estate</u>	<u>Consumer</u>	<u>Total</u>
Beginning balance	\$ 240,814	\$ 2,506,337	\$ 76,784	\$ 232,245	\$ 865	\$ 2,269,968
Provision for loan losses	15,868	1,779,222	20,765	196,099	31	2,011,955
Amounts recovered	-	-	-	-	-	-
Amounts charged off	-	-	-	-	-	-
Ending balance	<u>\$ 256,652</u>	<u>\$ 4,285,559</u>	<u>\$ 97,549</u>	<u>\$ 428,344</u>	<u>\$ 896</u>	<u>\$ 5,069,000</u>
Balance allocated to:						
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	<u>256,652</u>	<u>4,285,559</u>	<u>97,549</u>	<u>428,344</u>	<u>896</u>	<u>5,069,000</u>
Ending balance	<u>\$ 256,652</u>	<u>\$ 4,285,559</u>	<u>\$ 97,549</u>	<u>\$ 428,344</u>	<u>\$ 896</u>	<u>\$ 5,069,000</u>
Loans receivable:						
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	<u>60,318,094</u>	<u>201,268,059</u>	<u>4,485,207</u>	<u>30,552,281</u>	<u>91,824</u>	<u>296,715,465</u>
Ending balance	<u>\$ 60,318,094</u>	<u>\$ 201,268,059</u>	<u>\$ 4,485,207</u>	<u>\$ 30,552,281</u>	<u>\$ 91,824</u>	<u>\$ 296,715,465</u>

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	2019					
	Commercial and Industrial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Total
Beginning balance	\$ 236,227	\$ 1,867,188	\$ 77,270	\$ 89,272	\$ 11	\$ 2,269,968
Provision for loan losses	696,510	639,149	(486)	142,973	854	1,479,000
Amounts recovered	2,715	-	-	-	-	2,715
Amounts charged off	(694,638)	-	-	-	-	(694,638)
Ending balance	<u>\$ 240,814</u>	<u>\$ 2,506,337</u>	<u>\$ 76,784</u>	<u>\$ 232,245</u>	<u>\$ 865</u>	<u>\$ 3,057,045</u>
Balance allocated to:						
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	240,814	2,506,337	76,784	232,245	865	3,057,045
Ending balance	<u>\$ 240,814</u>	<u>\$ 2,506,337</u>	<u>\$ 76,784</u>	<u>\$ 232,245</u>	<u>\$ 865</u>	<u>\$ 3,057,045</u>
Loans receivable:						
Individually evaluated for impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collectively evaluated for impairment	14,648,780	157,611,126	3,734,641	20,825,901	69,686	196,890,134
Ending balance	<u>\$ 14,648,780</u>	<u>\$ 157,611,126</u>	<u>\$ 3,734,641</u>	<u>\$ 20,825,901</u>	<u>\$ 69,686</u>	<u>\$ 196,890,134</u>

During 2020 and 2019, there were no troubled debt restructurings. There were no re-defaulted troubled debt restructurings that occurred for the years ended December 31, 2020 or 2019.

Note 5. Premises and Equipment

Premises and equipment are summarized at December 31 as follows:

	2020	2019
Leasehold improvements	\$ 3,157,910	\$ 3,008,200
Furniture, fixtures and equipment	2,105,208	2,034,206
Total Cost	5,263,118	5,042,406
Accumulated depreciation and amortization	(3,993,282)	(3,575,719)
Net premises and equipment	<u>\$ 1,269,836</u>	<u>\$ 1,466,687</u>

Note 6. Deposits

The scheduled maturities of time deposits at December 31, 2020, are as follows:

	2020
Years ending December 31:	
2021	\$ 44,440,372
2022	9,904,457
2023	2,482,500
Total	<u>\$ 56,827,329</u>

At December 31, 2020, there were no depositors exceeding 5% of the Company's total deposits.

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Note 7. Other Borrowings and Available Lines of Credit

On December 30, 2020, the Company completed a \$6.5 million private placement of fixed-to-floating rate subordinated notes (“Notes”). The Notes are subordinate and junior in right of payment to the prior payment in full of all existing claims of creditors of the Company whether now outstanding or subsequently created, assumed, guaranteed or incurred (collectively, “Senior Indebtedness”). This Subordinated Note is not secured by any assets of the Company or its sole existing subsidiary company, the Bank of George.

The notes have a maturity date of January 15, 2031 and carry a fixed interest rate of 4.50% for the first five years to January 14, 2026. Thereafter, the notes will pay interest at a quarterly adjustable rate equal to the then-current three-month term Secured Overnight Financing Rate (“SOFR”) as published by the Federal Reserve Bank of New York plus four hundred twenty-three (423) basis points.

Interest is payable quarterly in arrears semiannually on January 15 and July 15. The Notes are redeemable by the Company in whole or in part on any interest payment date beginning with the interest payment date of January 15, 2026. The net proceeds of the Notes were \$6,293,000, which includes \$207,000 of debt issuance costs. The issuance costs are being amortized over the expected life of the Notes.

The Notes qualify as Tier II capital for the Company for regulatory capital purposes. At the closing of the private placement, the Company invested \$6.0 million into the Company’s wholly owned subsidiary, the Bank of George. The \$6.0 million of funds invested into the Bank of George are treated as Tier I capital.

At December 31, 2020, no interest has been paid to date, with approximately \$812 accrued.

The Company has a line of credit available from the FHLB of San Francisco. The borrowing capacity is determined based on collateral pledged, generally consisting of loans and securities, at the time of borrowing. Pursuant to collateral agreements with the FHLB of San Francisco, the arrangement is collateralized by qualifying securities and pledged loans with approximate market values of \$19,225,029 and \$30,413,415 as of December 31, 2020 and 2019, respectively.

The unused borrowing capacity at December 31, 2020 and 2019 with the FHLB of San Francisco, as collateralized by qualifying securities and pledged loans, was approximately \$10,265,360 and \$26,206,192, respectively. At December 31, 2020, the Company had a borrowing of \$5,000,000 at a zero (0%) interest rate which is due and payable on May 27, 2021.

Note 8. Income Taxes

The Company files income tax returns in the U.S. federal jurisdiction and in several states in which the Company originates loans. The Company identifies its federal tax return as its major tax jurisdiction. The periods subject to examination for the Company’s federal tax return are 2017, 2018 and 2019. The Company believes that its income tax filing positions and deductions will be sustained on audit and does not anticipate any adjustments that will result in a material change to its financial position. Therefore, no reserves for uncertain income tax positions have been recorded pursuant to applicable guidance.

From time to time, the Company may be assessed interest or penalties by tax jurisdictions, although the Company has had no such significant assessments historically. The Company’s policy is to include interest and penalties related to income taxes as a component of income tax expense.

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The net cumulative effects of the primary temporary differences as of December 31 are shown in the following table:

	<u>2020</u>	<u>2019</u>
Deferred tax assets:		
Allowance for loan losses	\$ 1,169,437	\$ 652,880
Depreciation	195,368	152,253
Organization and startup costs	22,540	33,292
Other	688,870	524,995
Unrealized gains on securities available-for-sale	<u>-</u>	<u>3,708</u>
Total deferred tax assets	<u>2,076,215</u>	<u>1,367,128</u>
Deferred tax liabilities:		
Capitalized loan costs	(1,009,352)	(789,576)
Unrealized losses on securities available-for-sale	(3,805)	
Other	<u>(200,981)</u>	<u>(106,017)</u>
Total deferred tax liabilities	<u>(1,214,138)</u>	<u>(895,593)</u>
Net deferred tax assets	<u>\$ 862,077</u>	<u>\$ 471,535</u>

The Company has no valuation allowance as of December 31, 2020 or 2019 as a result of BOG's positive operating results. The following table presents the tax provision as of December 31:

	<u>2020</u>	<u>2019</u>
Current	\$ 2,747,929	\$ 1,505,542
Deferred	<u>(398,055)</u>	<u>(86,573)</u>
Total	<u>\$ 2,349,874</u>	<u>\$ 1,418,969</u>

For the years ended December 31, 2020 and 2019, the Company's effective tax rate was 25.2% and 21.03%, respectively, as compared to the statutory federal income tax rate of 21%. The difference is attributable primarily to income tax rates for the states in which the Company has operations. The effective rates for 2020 and 2019 differ from the expected statutory rate due to permanent differences and state taxes.

Note 9. Commitments and Contingencies

Financial instruments with off-balance-sheet risk: The Company is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist of commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk in excess of the amounts recognized in the consolidated balance sheet.

The Company's exposure to credit loss in the event of nonperformance by the other parties to the financial instruments for these commitments is represented by the contractual amounts of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

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A summary of the contractual amounts of the Company's exposure to off-balance-sheet risk as of December 31 is as follows:

	<u>2020</u>	<u>2019</u>
Commitments to extend credit, including unsecured commitments of \$3,709,500 and \$2,794,000 for 2020 and 2019, respectively	\$ 13,698,739	\$ 23,548,200
Standby letters of credit, cash secured	<u>492,800</u>	<u>245,000</u>
Total	<u>\$ 17,901,219</u>	<u>\$ 28,793,200</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee since many of the commitments are expected to expire without being drawn upon. The total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based upon management's credit evaluation of the counterparty. Collateral held varies, but may include accounts receivable; inventory; property, plant and equipment; income-producing commercial properties; and land loans.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies as specified above and is required as the Company deems necessary.

Lease commitments: The Company leases its facilities from related parties with terms of five to 15 years, including options to extend, expiring through April 2025. Rent expense paid to related parties was approximately \$596,000 and \$581,000 for the years ended December 31, 2020 and 2019, respectively.

Future minimum rental payments under the Company's operating leases as of December 31, 2020, are as follows:

	<u>2020</u>
Years ending December 31:	
2021	\$ 953,098
2022	827,651
2023	533,687
2024	354,905
2025	<u>176,724</u>
Total	<u>\$ 2,846,065</u>

Financial instruments with concentrations of credit risk: The Company's loan portfolio is concentrated in commercial real estate loans. Substantially all of these loans are secured by first liens with an initial loan to value ratio of generally not more than 80%. Commercial real estate loans accounted for approximately 69% and 80% of the total gross loans at December 31, 2020 and 2019, respectively. PPP loans extended to commercial loan customers and included in the category of commercial and industrial loans" accounted for approximately 14% of the total gross loans at December 31, 2020. Residential loans, including multifamily, accounted for approximately 10% and 11% of the total gross loans at December 31, 2020 and 2019, respectively. No other loan classification exceeded 10% at December 31, 2020 or 2019. Unsecured loans accounted for less than 1% of total loans at December 31, 2020 and 2019.

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At December 31, 2020, the Company's loan portfolio included loans and loan commitments in thirty-seven states. The following table sets forth the dispersion of loan commitments (balances and undisbursed loan proceeds, including loans held for sale) with amounts and the percentage of the total commitments in the states with five percent or more of the total loan commitments:

<u>States</u>	<u>Amounts</u>	<u>Percentage</u>
Nevada	\$ 146,074,854	44.58%
North Carolina	36,091,499	11.01%
California	35,105,739	10.71%
Other States	<u>110,392,176</u>	<u>33.69%</u>
Totals	<u>\$ 327,664,269</u>	<u>100.00%</u>

The Company's loans are expected to be repaid from cash flow or from proceeds from the sale of selected assets of the borrowers.

Legal contingencies: The Company is a party to various legal actions normally associated with collections of loans and other business activities of financial institutions, the aggregate effect of which, in management's opinion, would not have a material adverse effect on the Company's financial statements. In the opinion of management, such proceedings are substantially covered by insurance, and the ultimate disposition of such proceedings are not expected to have a material adverse effect on the Company's financial position, results of operations, or cash flows.

BOG is a party to a lawsuit brought about by a former employee alleging wrongdoing on the part of BOG which ultimately resulted in the wrongful termination of the former employee. BOG is being defended by its insurance carrier and its retained legal counsel. The Company does not believe that it has any exposure in this matter.

Executive agreements: The Company has entered into agreements with its key employees, which states that in the event the Company terminates the employment of these officers without cause, or upon change in control of the Company, the Company may be liable for the employees' salary for a period of time as outlined in the agreements.

Note 10. Merger

On December 31, 2018, the Company entered into a Stock Exchange Agreement and Plan (the Agreement) with BankCard Services, LLC (BCS). Under the terms of the agreement, ownership interests in BCS would be exchanged for shares of the Company and cash, and BCS would become a wholly owned subsidiary of the Company. Closing of the transaction was subject to various conditions, including approval by regulatory authorities, the Company's Board of Directors and stockholders, and BCS' members; a fairness opinion and valuation report for BCS; and various representations and warranties for both the Company and BCS. The Agreement was terminable unless consummated by December 31, 2020. The Agreement was later modified to provide for an all-stock transaction.

On December 8, 2020, the Agreement was further amended to provide for: a) an extension of the outside date of closing to June 30, 2022, and b) that the Company will issue will issue 1,109,319.36 shares of its common shares in exchange for all of the shares in BCS.

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Note 11. Related-Party Transactions

In the course of ordinary business, the Company has granted loans to officers, directors and their affiliates (“related parties”). The following table presents a summary of the 2020 loan activity to related parties:

	<u>2020</u>	<u>2019</u>
Beginning balances	\$ 6,353,665	\$ 6,184,269
Less: loans to parties no longer classified as related parties as of year-end	<u>-</u>	<u>(61,205)</u>
Adjusted beginning balances	6,353,665	6,123,064
Advances	1,803,243	1,992,894
Repayments	<u>(1,047,023)</u>	<u>(1,762,293)</u>
Total	<u>\$ 7,109,885</u>	<u>\$ 6,353,665</u>

Undisbursed loan commitments with related parties totaled approximately \$2,619,000 and \$4,636,000 at December 31, 2020 and 2019, respectively.

In April 2015, the Company entered into a sponsorship and program management with BankCard Services, LLC (BCS), a newly formed entity that is related by common ownership to the Company. Under this agreement, the Company will issue prepaid debit cards through its membership in the Discover Network, and BCS will serve as the program manager for the cards. In addition to card issuance, the Company will provide settlement accounts and receive a percentage of BCS’s gross revenues as compensation for these services. Revenue recognized by the Company associated with this arrangement during the years ended December 31, 2020 and 2019 was not significant.

Deposits from related parties in the normal course of business totaled approximately \$33,532,000 and \$35,581,000 at December 31, 2020 and 2019, respectively.

Note 12. Regulatory Capital Requirements

The Company and BOG are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company’s financial statements.

In 2019 substantially all assets and liabilities were maintained in BOG, with the Company’s assets consisting primarily of cash, resulting from issuance of equity capital. Therefore, on a consolidated basis, the amount of regulatory capital was significantly higher with no corresponding material increase in assets and liabilities held by the Company. Accordingly, regulatory capital management was focused on BOG.

Pursuant to the regulatory capital guidelines, the Company and BOG were required to meet specific capital guidelines that involve quantitative measures of the assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company’s and BOG’s capital amounts and classifications were also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require BOG to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined).

As of December 31, 2019, the most recent notification from the FDIC categorized BOG as well-capitalized as defined by the banking regulatory agencies. To be categorized as well-capitalized, BOG must maintain minimum

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total risk-based, Tier 1 risk-based, Tier 1 leverage and common equity capital ratios as set forth in the table below. The actual capital amounts and ratios of BOG are presented in the following table:

	Actual		For Capital Adequacy Purposes		To Be Well-Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<u>As of December 31, 2019:</u>						
Total capital (to risk-weighted assets)	\$ 42,980,000	20.1%	\$ 17,073,000	8.0%	\$ 21,341,000	10.0%
Tier I capital (to risk-weighted assets)	40,298,000	18.9%	12,808,000	6.0%	17,077,000	8.0%
Tier I common equity capital to risk-weighted assets	40,298,000	18.9%	9,606,000	4.5%	13,875,000	6.5%
Tier I capital (to average assets)	40,298,000	12.1%	13,269,000	4.0%	16,586,000	5.0%

On November 4, 2019, the federal banking agencies jointly issued a final rule that provides for an optional, simplified measure of capital adequacy, the community bank leverage ratio (“CBLR”) framework, for qualifying community banking organizations, consistent with Section 201 of the Economic Growth, Regulatory Relief, and Consumer Protection Act. The final rule was effective on January 1, 2020 and allows qualifying community banking organizations to calculate a leverage ratio to measure capital adequacy. Banks opting into the CBLR framework will not be required to calculate or report risk-based capital. The Company adopted the CBLR standards with its Call Report filed with the federal banking agencies for the quarter ended September 30, 2020.

Qualifying community banking organizations that elect to use the CBLR framework and that maintain a leverage ratio of greater than 9% are considered to have satisfied the risk-based and leverage capital requirements in the agencies’ generally applicable capital rule. Additionally, such insured depository institutions are considered to have met the well-capitalized ratio requirements for purposes of section 38 of the Federal Deposit Insurance Act.

The main components and requirements of the community bank leverage ratio framework are as follows:

- Tier 1 Capital Leverage ratio greater than 9 percent
- Less than \$10 billion in average total consolidated assets
- Off-balance-sheet exposures of 25 percent or less of total consolidated assets
- Trading assets plus trading liabilities of 5 percent or less of total consolidated assets
- Not an advanced approaches banking organization

At December 31, 2020, the Company and BOG were in compliance with the CBLR requirements:

<u>Measurement</u>	<u>Company</u>	<u>BOG</u>
Tier 1 Capital Leverage ratio	14.69%	13.95%
Total assets	\$ 470,639,359	\$ 470,264,000
Off-balance-sheet exposures	\$ 17,901,220	\$ 17,901,220
Ratio of off-balance sheet exposures to total assets	3.80%	3.80%
Trading assets	None	None
Advances approaches banking organization	No	No

Additionally, State of Nevada banking regulations restrict distribution of the net assets of the Company because such regulations require the sum of the Company’s stockholders’ equity and allowance for loan losses to be at least 6% of the average of the Company’s total daily deposit liabilities for the preceding 60 days. As a result of these regulations, approximately \$22,155,000 and \$17,889,000 of the Company’s stockholders’ equity was restricted at December 31, 2020 and 2019, respectively.

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Note 13. Fair Value Accounting

The Company uses a fair value hierarchy that prioritizes inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1: Valuations for assets and liabilities traded in active exchange markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2: Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.

Level 3: Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer or broker-traded transactions. Level 3 valuations incorporate certain unobservable assumptions and projections in determining the fair value assigned to such assets.

Fair value on a recurring basis: The table below presents the balance of securities available-for-sale at December 31, which is measured at fair value on a recurring basis:

	Fair Value Measurements Using			
	Total	Level 1	Level 2	Level 3
<u>Securities available-for-sale, 2020:</u>				
Residential mortgage-backed Securities	<u>\$2,849,630</u>	<u>\$ -</u>	<u>\$2,849,630</u>	<u>\$ -</u>
<u>Securities available-for-sale, 2019:</u>				
Residential mortgage-backed securities	<u>\$3,453,159</u>	<u>\$ -</u>	<u>\$3,453,159</u>	<u>\$ -</u>

At December 31, 2020 and 2019, there were no security transfers between levels.

Fair value on a nonrecurring basis: Certain assets are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis, but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The most significant asset initially measured at fair value that is not measured at fair value on an ongoing basis is the loan servicing asset.

Note 14. Stock Option Plan

During 2008, the shareholders approved the 2007 Long-Term Stock Option Plan (Option Plan) that provides for a maximum of 252,000 shares of the Company's stock to be purchased under options. The options to purchase shares may be issued to employees, officers and directors as either incentive stock options or nonqualified stock options. The Option Plan requires that the exercise price be equal to the fair market value of the Company's common stock at the date of grant. Certain option awards provide for accelerated vesting if there is a change in control as described in the Option Plan Agreement.

In April 2014, the shareholders approved an increase of options to be granted from the initial limitation of 252,000 to a revised limitation of 700,000 as a result of the increase in the Company's shares of common stock issued and outstanding. In accordance with the Option Plan, option awards payable in common shares that are forfeited,

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cancelled, or otherwise terminates without payment being made will not be charged against the maximum share limitation and may again be made subject to an award pursuant to the limitation.

The following table presents the number of options that have been granted, exercised, cancelled or forfeited on a cumulative basis as of December 31, 2020:

	<u>Activity</u>
Awards granted/authorized	688,650
Exercises	(30,475)
Cancellations/forfeitures	<u>(93,900)</u>
Awards outstanding	<u><u>564,275</u></u>

No options were granted in 2020 or in 2019.

The following table presents the number of options that are available for an award as of December 31, 2020:

	<u>Availability</u>
Awards limitation	700,000
Awards granted	(688,650)
Add back cancellations/forfeitures	<u>93,900</u>
Awards available	<u><u>105,250</u></u>

Options are generally granted with a vesting term of five years and expire five years after the final vesting date.

The following provides activities of outstanding options as of December 31, 2020:

	<u>Shares</u>	<u>Weighted- Average Exercise Price</u>	<u>Weighted- Average Remaining Contractual Term (Years)</u>
Outstanding, beginning of year	654,775	\$ 1.58	5.3
Granted	-	-	
Exercised	(500)	1.50	
Canceled/forfeited	<u>(90,000)</u>	1.50	
Outstanding, end of year	<u><u>564,275</u></u>	<u><u>\$ 1.57</u></u>	<u><u>4.4</u></u>
Options exercisable, end of year	<u><u>554,275</u></u>	<u><u>\$ 1.57</u></u>	<u><u>4.4</u></u>

The Company recognizes compensation expense resulting from the award of options by using the Black-Scholes option-pricing model to calculate the fair value of stock options. Compensation expense for the stock option awards is then recognized ratably over the vesting period of the award. Compensation recorded during the years ended December 31, 2020 and 2019 relating to stock options granted in previous years was approximately \$19,000 and \$45,000, respectively. As of December 31, 2020, there was no unrecognized compensation cost associated with nonvested options granted under the Plan.

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Stock option exercises were 500 and 15,975 in 2020 and 2019, respectively. The intrinsic value of the options exercised was approximately \$2,325 and \$43,452 in 2020 and 2019, respectively.

Note 15. Equity Incentive Plan

Effective March 22, 2016, the Company established the 2016 Equity Incentive Plan (the Equity Plan) for its directors, consultants and certain of its employees. The Equity Plan permits the grant and award of stock options, stock appreciation rights, restricted stock, restricted stock units, stock awards, and other stock-based awards and stock-related awards.

The maximum total number of shares available for incentive awards under the Equity Plan was established at 250,000 shares of common stock, plus all shares subject to incentive awards that are canceled, surrendered, modified or exchanged for substitute incentive awards, or that expire or terminate prior to the exercise or vesting of the incentive awards in full, plus shares that are surrendered to the Company in connection with the exercise or vesting of incentive awards, whether previously owned or otherwise subject to such incentive awards. However, the number of shares that may be granted under the Equity Plan shall not exceed, on a cumulative basis, 15% of the aggregate shares of common stock issued and outstanding at any grant date. Unless earlier terminated by the Company, no incentive award shall be granted under the Equity Plan after March 22, 2026. There were 67,700 and 50,000 shares of restricted stock granted to employees and directors under the Equity Plan during the years ended December 31, 2020. No restricted shares were granted in 2019.

The following provides activity of outstanding restricted awards as of December 31:

	<u>2020</u>	<u>2019</u>
Outstanding, beginning of year	95,420	127,480
Granted	67,700	-
Vested	(23,074)	(28,558)
Cancelled/forfeited	<u>(18,218)</u>	<u>(3,502)</u>
Outstanding, end of year	<u>121,828</u>	<u>95,420</u>
	<u>Availability</u>	
Awards limitation	250,000	
Awards Issued	(217,340)	
Add back cancellations/forfeitures	<u>24,510</u>	
Awards available	<u>57,170</u>	

The Company recognizes compensation expense resulting from the award of the restricted shares based on the fair value of the award on the measurement date which, for the Company, is the date of the award. The compensation is recognized ratably over the vesting period of the award. The grant date fair value was \$6.15 for a total of \$416,355 for the year ended December 31, 2020. The shares vest over a period of five years, beginning on the first anniversary following the award date.

Total compensation expense recorded during the years ended December 31, 2020 and 2019 were approximately \$52,000 and \$130,000, respectively. As of December 31, 2020, there was approximately \$550,347 of total unrecognized compensation cost associated with nonvested share-based compensation. The remaining cost is expected to be recognized over a weighted average period of approximately 53 months.

Note 16. Employee Benefit Plans

401(k) plan: During 2007, the Company entered into a qualified 401(k) employee benefit plan (“EBP”) for all eligible employees. Participants are able to defer up to 96% of their annual compensation in accordance with

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statutory limits. There is no Company match under the EBP. Effective first-quarter 2016, the Company elected to reinstitute its 401(k) matching program where the Company matches 50% of the first 6% of employee contributions. Additionally, the Company can make a discretionary contribution to the EBP on an annual basis. For the years ended December 31, 2020 and 2019, the Company contributed approximately \$266,000 and \$207,000 to the EBP, which are included in noninterest expense on the consolidated statements of income, respectively.

Effective January 1, 2017, the Company elected a Safe Harbor matching contribution wherein the Company matches 100% of the first 4% of employee contributions.

Deferred incentive compensation plan: On December 15, 2016, the Company adopted an unfunded nonqualified deferred incentive compensation plan (the Plan) primarily to provide supplemental retirement benefits and incentive compensation for selected employees. The Company contributes to the Plan in the amounts determined according to the terms of each participant's agreement. Each participant shall vest in an amount of one-third of each contribution each Plan year. Each year, contributions and deferrals are to be distributed for each of the three immediately preceding years, plus related interest. For the years ended December 31, 2020 and 2019, the Company recorded approximately \$779,000 and \$960,000 of contributions respectively, and at December 31, 2020 and 2019, these same amounts were recorded as liabilities associated with this Plan.

Note 17. Common Stock Offering and Warrants

During 2014, the Company commenced a stock offering to existing shareholders that included the sale of up to a maximum of 1,520,000 units, with each unit comprising one share of common stock and a five-year warrant to acquire one-third of a share of common stock of the Company. Each unit was priced at \$1.50 and the warrant exercise price was \$1.50 per share. Under this offering, the Company sold 1,520,000 units, resulting in the issuance of 1,520,000 common shares, and received proceeds of approximately \$2,263,000, net of issuance costs of approximately \$17,000. Under this offering, warrants to purchase 506,655 common stock shares were issued during December 2014.

In March 2016, the Company commenced a stock offering to accredited investors that included the sale of up to a maximum of 1,000,000 shares of common stock. Each share was priced at \$2.50. Under this offering, the Company issued 1,033,265 shares and received proceeds of approximately \$2,579,000, net of issuance costs of approximately \$22,000. There were no warrants issued associated with this stock offering.

In 2019, 10,000 warrants were exercised at a price of \$1.50 per share. These were the final warrants outstanding. There were no warrants outstanding at December 31, 2020 and 2019.

In September 2019, the Board of Directors of the Company authorized an Offering of up to 3,300,000 shares of the Company at a price of \$6.15 per share, resulting in estimated proceeds of approximately \$20,295,000 before expenses of the offering. The Offering closed on March 31, 2020. The Offering was in the form of a private placement, made to qualified investors, as that term applies in securities law. On December 6, 2019, the Company issued 453,751 shares in exchange for \$2,654,718, net of expenses (Closing 1). On February 5, 2020, the Company issued an additional 2,502,185 shares in exchange for \$14,545,641, net of expenses (Closing 2). On March 31, 2020, the Company issued an additional 49,860 shares in exchange for \$293,791, net of expenses (Closing 3).