https://www.gbankfinancialholdings.com/

## FIRST QUARTER 2024 FINANICAL RESULTS

| Quarter Highlights: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | Earnings per <br> diluted share | Net interest income | Net interest margin <br> (consolidated) | On-balance sheet <br> guaranteed loans | Book value per <br> common share |
| $\mathbf{\$ 3 . 7}$ million | $\mathbf{\$ 0 . 2 8}$ | $\mathbf{\$ 1 0 . 8}$ million | $\mathbf{4 . 8 5 \%}$ | $\mathbf{\$ 2 5 9 . 5}$ million | $\mathbf{\$ 8 . 0 0}$ |

## CEO COMMENTARY:

"GBank started 2024 the same way we ended 2023, with strong earnings, record-setting new loan originations, and significant balance sheet growth. As we have built the size of our balance sheet, our quarterly net interest income grew materially, $15 \%$ year-over-year, to $\$ 10.8$ million, and revenues from gain on sale of loans also exceeded $\$ 2$ million for the quarter," stated T. Ryan Sullivan, President/CEO.

| LINKED QUARTER BASIS | QTD YEAR-OVER-YEAR |
| :---: | :---: |
| FINANCIAL HIGHLIGHTS: |  |
| - Net income of $\$ 3.7$ million and earnings per diluted share of $\$ 0.28$, compared to $\$ 3.5$ million and $\$ 0.27$, respectively <br> - Net interest income of $\$ 10.8$ million, an increase of $4.3 \%$, or $\$ 449$ thousand <br> - Gain on sale of loans of $\$ 2.1$ million, an increase of $77.1 \%$, or $\$ 907$ thousand <br> - Noninterest income of $\$ 2.4$ million, an increase of $85.6 \%$, or $\$ 1.1$ million <br> - Net revenues of $\$ 13.2$ million, an increase of $13.4 \%$, or $\$ 1.6$ million <br> - Noninterest expense of $\$ 8.4$ million, an increase of $21.6 \%$, or $\$ 1.5$ million | - Net income of $\$ 3.7$ million and earnings per diluted share of $\$ 0.28$, compared to $\$ 3.3$ million and $\$ 0.26$, respectively <br> - Net interest income of $\$ 10.8$ million, an increase of $14.7 \%$, or \$1.4 million <br> - Gain on sale of loans of $\$ 2.1$ million, an increase of $3.6 \%$, or $\$ 73$ thousand <br> - Noninterest income of $\$ 2.4$ million, a decrease of $16 \%$, or $\$ 457$ thousand <br> - Net revenues of $\$ 13.2$ million, an increase of $7.6 \%$, or $\$ 930$ thousand <br> - Noninterest expense of $\$ 8.4$ million for each of the quarters ended March 31, 2024 and 2023 |

## FINANCIAL POSITION RESULTS:

- On-balance sheet guaranteed loans of $\$ 259.5$ million, an increase of $27 \%$, or $\$ 54.5$ million
- Total deposits of $\$ 806.9$ million, an increase of $8.2 \%$, or $\$ 61.2$ million
- Stockholders' equity of $\$ 102.6$ million, an increase of $4.2 \%$, or \$4.1 million


## LOANS AND ASSET QUALITY:

- Nonperforming assets (nonaccrual loans, accruing loans past due 90 days or more, and OREO) to total assets of $0.64 \%$, compared to 0.69\%
- ACL to net loans, excluding guaranteed, of $1.37 \%$, compared to 1.48\%
- Net income of $\$ 3.7$ million and earnings per diluted share of $\$ 0.28$, compared to $\$ 3.3$ million and $\$ 0.26$, respectively
- Net interest income of $\$ 10.8$ million, an increase of $14.7 \%$, or \$1.4 million
- Gain on sale of loans of $\$ 2.1$ million, an increase of $3.6 \%$, or $\$ 73$ thousand
- Noninterest income of $\$ 2.4$ million, a decrease of $16 \%$, or $\$ 457$ thousand
- Net revenues of $\$ 13.2$ million, an increase of $7.6 \%$, or $\$ 930$ thousand
ended March 31, 2024 and 2023
- On-balance sheet guaranteed loans of \$259.5 million, an increase of $485 \%$, or $\$ 215.1$ million
- Total deposits of $\$ 806.9$ million, an increase of $44.7 \%$, or $\$ 265.8$ million
- Stockholders' equity of $\$ 102.6$ million, an increase of $13.7 \%$, or \$12.4 million

KEY PERFORMANCE METRICS:

- Net interest margin (consolidated) decreased to 4.85\%, compared to 5.16\%
- SBA and Commercial Lending Division loan originations of \$136.6 million, an increase of $1.47 \%$, or $\$ 2.0$ million
- Return on average assets and equity was $1.59 \%$ and $14.67 \%$, compared to $1.68 \%$ and $14.51 \%$, respectively
- Book value per share of $\$ 8.00$, an increase of $3.6 \%$ from $\$ 7.72$
- Nonperforming assets (nonaccrual loans, accruing loans past due 90 days or more, and OREO) to total assets of $0.64 \%$, compared to 0.10\%
- ACL to net loans, excluding guaranteed, of $1.37 \%$, compared to 1.73\%
- Net interest margin (consolidated) decreased to 4.85\%, compared to 6.04\%
- $\quad$ SBA and Commercial Lending Division loan originations of $\$ 136.6$ million, an increase of $44.6 \%$, or $\$ 42.1$ million
- Return on average assets and equity was $1.59 \%$ and $14.67 \%$, compared to $2.01 \%$ and $15.21 \%$, respectively
- Book value per share of $\$ 8.00$, an increase of $12.6 \%$ from $\$ 7.10$

GBank Financial Holdings Inc.
Consolidated Balance Sheet
(Unaudited)

| (\$'s in 000, except per share data) | Mar 31, 2024 |  | Dec 31, 2023 |  | Sep 30, 2023 |  | Jun 30, 2023 |  | Mar 31, 2023 |  | Linked Quarter$3 / 31 / 24 \text { vs. 12/31/23 }$ |  |  | Quarter YOY3/31/24 vs. 3/31/23 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ Var | \% Var |  |  | \$ Var | \% Var |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and Due From Banks | \$ | 8,334 |  |  | \$ | 5,227 |  |  | \$ | 7,411 | \$ | 6,481 | \$ | 5,182 | \$ | 3,107 | 59\% | \$ | 3,152 | 61\% |
| Interest Bearing Deposits With Banks |  | 45,844 |  | 92,706 |  | 58,777 |  | 78,506 |  | 95,926 | \$ | $(46,862)$ | -51\% | \$ | $(50,082)$ | -52\% |
| Investment Securities-Taxable |  | 89,587 |  | 100,379 |  | 101,001 |  | 111,837 |  | 112,495 | \$ | $(10,792)$ | -11\% | \$ | $(22,908)$ | -20\% |
| Loans Held For Sale-SBA Guaranteed |  | 43,501 |  | 89,362 |  | 52,745 |  | 47,481 |  | 44,259 | \$ | $(45,861)$ | -51\% | \$ | (758) | -2\% |
| Loans Held For Investment - SBA Guaranteed |  | 215,966 |  | 115,607 |  | 38,333 |  | 125 |  | 130 | \$ | 100,359 | 87\% | \$ | 215,836 | >1000\% |
| Commercial Real Estate Loans |  | 432,788 |  | 401,340 |  | 368,337 |  | 351,979 |  | 339,436 | \$ | 31,448 | 8\% | \$ | 93,352 | 28\% |
| Construction Loans |  | 397 |  | 398 |  | 398 |  | 399 |  | 399 | \$ | (1) | 0\% | \$ | (2) | -1\% |
| Commercial and Industrial Loans |  | 54,190 |  | 45,871 |  | 35,520 |  | 28,718 |  | 31,069 | \$ | 8,319 | 18\% | \$ | 23,121 | 74\% |
| Residential-Single and Multifamily |  | 28,862 |  | 29,441 |  | 27,984 |  | 28,819 |  | 29,115 | \$ | (579) | -2\% | \$ | (253) | -1\% |
| Consumer and Other Loans |  | 1,003 |  | 831 |  | 745 |  | 509 |  | 446 | \$ | 172 | 21\% | \$ | 557 | 125\% |
| Total Gross Loans |  | 776,707 |  | 682,850 |  | 524,062 |  | 458,030 |  | 444,854 | \$ | 93,857 | 14\% | \$ | 331,853 | 75\% |
| Net Deferred Loan Costs |  | 8,157 |  | 7,147 |  | 5,036 |  | 4,347 |  | 4,753 | \$ | 1,010 | 14\% | \$ | 3,404 | 72\% |
| Unamortized Discount |  | $(6,374)$ |  | $(6,275)$ |  | $(7,073)$ |  | $(8,050)$ |  | $(8,534)$ | \$ | (99) | 2\% | \$ | 2,160 | -25\% |
| Less: Allowance for Credit Losses |  | $(7,088)$ |  | $(7,088)$ |  | $(6,630)$ |  | $(7,168)$ |  | $(6,860)$ | \$ | - | 0\% | \$ | (228) | 3\% |
| Total Net Loans |  | 771,402 |  | 676,634 |  | 515,395 |  | 447,159 |  | 434,213 | \$ | 94,768 | 14\% | \$ | 337,189 | 78\% |
| Loan Servicing Asset |  | 7,124 |  | 7,053 |  | 7,865 |  | 8,856 |  | 9,394 | \$ | 71 | 1\% | \$ | $(2,270)$ | -24\% |
| All Other Assets |  | 41,159 |  | 36,381 |  | 38,875 |  | 32,100 |  | 28,034 | \$ | 4,778 | 13\% | \$ | 13,125 | 47\% |
| Total Assets | \$ | 963,450 | \$ | 918,380 | \$ | 729,324 | \$ | 684,939 | \$ | 685,244 | \$ | 45,070 | 5\% | \$ | 278,206 | 41\% |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Interest Bearing Checking Accounts | \$ | 216,307 | \$ | 216,900 | \$ | 211,919 | \$ | 218,331 | \$ | 285,678 | \$ | (593) | 0\% | \$ | $(69,371)$ | -24\% |
| Interest Bearing Demand Deposits |  | 63,740 |  | 78,961 |  | 76,811 |  | 78,330 |  | 66,910 | \$ | $(15,221)$ | -19\% | \$ | $(3,170)$ | -5\% |
| MMKT and Savings Account-Business |  | 137,622 |  | 113,252 |  | 86,617 |  | 86,201 |  | 67,931 | \$ | 24,370 | 22\% | \$ | 69,691 | 103\% |
| MMKT and Savings Account-Personal |  | 61,927 |  | 61,845 |  | 59,336 |  | 61,892 |  | 57,889 | \$ | 82 | 0\% | \$ | 4,038 | 7\% |
| Certificates of Deposit |  | 327,326 |  | 274,742 |  | 158,961 |  | 107,713 |  | 78,320 | \$ | 52,584 | 19\% | \$ | 249,006 | 318\% |
| Total Deposits |  | 806,922 |  | 745,700 |  | 593,644 |  | 552,467 |  | 556,728 | \$ | 61,222 | 8\% | \$ | 250,194 | 45\% |
| Short-Term Borrowings |  | 10,000 |  | 30,000 |  | - |  | - |  | - | \$ | $(20,000)$ | -67\% | \$ | 10,000 | 100\% |
| Subordinated Notes |  | 26,032 |  | 26,013 |  | 25,995 |  | 25,976 |  | 25,957 | \$ | 19 | 0\% | \$ | 75 | 0\% |
| Operating Lease Liability |  | 5,409 |  | 5,497 |  | 4,339 |  | 4,538 |  | 4,738 | \$ | (88) | -2\% | \$ | 671 | 14\% |
| Accrued Interest Payable and Other |  | 12,521 |  | 12,743 |  | 10,737 |  | 9,333 |  | 7,652 | \$ | (222) | -2\% | \$ | 4,869 | 64\% |
| Total Liabilities |  | 860,884 |  | 819,953 |  | 634,715 |  | 592,314 |  | 595,075 |  | 40,931 | 5\% |  | 265,809 | 45\% |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock and Paid in Capital |  | 53,323 |  | 52,879 |  | 52,608 |  | 52,362 |  | 52,196 | \$ | 444 | 1\% | \$ | 1,127 | 2\% |
| Retained Earnings |  | 49,501 |  | 45,800 |  | 42,271 |  | 40,494 |  | 38,196 | \$ | 3,701 | 8\% | \$ | 11,305 | 30\% |
| Other Comprehensive Loss |  | (258) |  | (252) |  | (270) |  | (231) |  | (223) | \$ | (6) | 2\% | \$ | (35) | 16\% |
| Total Equity |  | 102,566 |  | 98,427 |  | 94,609 |  | 92,625 |  | 90,169 | \$ | 4,139 | 4\% | \$ | 12,397 | 14\% |
| Total Liabilities \& Equity | \$ | 963,450 | \$ | 918,380 | \$ | 729,324 | \$ | 684,939 | \$ | 685,244 | \$ | 45,070 | 5\% | \$ | 278,206 | 41\% |
| Book value per common share | \$ | 8.00 | \$ | 7.72 | \$ | 7.44 | \$ | 7.29 | \$ | 7.10 | \$ | 0.28 | 4\% | \$ | 0.89 | 13\% |

## GBank Financial Holdings Inc.

Consolidated Income Statements
(Unaudited)
(\$'s in 000, except per share data)
Interest Income
Loans
Invested Cash
Securities
Other Interest Bearing Balances
Total Interest Income
Interest Expense
Deposits
Borrowed Funds
Total Interest Expense
Net Interest Income
Provision for Credit Losses - Loans
Provision for Credit Losses - Unfunded Commitments Net Interest Income after Provision for Credit Losses

Other Income
Gain on Sales of Loans
Loan Servicing Income
Other Income
Total Other Income
Noninterest Expenses
Salaries, Wages and Employee Benefits
Occupancy Expenses
Other Operating Expenses
Total Noninterest Expenses
Income Before Income Taxes
Income Taxes
Net Income

Earnings Per Share
Earnings Per Share (Diluted)

Three Months Ended

| Mar 31, 2024 |  | Dec 31, 2023 |  | Sep 30, 2023 |  | Jun 30, 2023 |  | Mar 31, 2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 15,330 | \$ | 13,300 | \$ | 10,763 | \$ | 9,283 | \$ | 8,796 |
|  | 972 |  | 1,136 |  | 985 |  | 1,079 |  | 1,248 |
|  | 1,014 |  | 1,092 |  | 1,123 |  | 1,129 |  | 1,091 |
|  | 74 |  | 71 |  | 68 |  | 51 |  | 65 |
|  | 17,390 |  | 15,599 |  | 12,939 |  | 11,542 |  | 11,200 |
|  | 6,198 |  | 4,621 |  | 3,070 |  | 2,517 |  | 1,499 |
|  | 390 |  | 625 |  | 286 |  | 286 |  | 286 |
|  | 6,588 |  | 5,246 |  | 3,356 |  | 2,803 |  | 1,785 |
|  | 10,802 |  | 10,353 |  | 9,583 |  | 8,739 |  | 9,415 |
|  | - |  | (458) |  | (226) |  | (408) |  | - |
|  | (20) |  | - |  | - |  | - |  | - |
|  | 10,782 |  | 9,895 |  | 9,357 |  | 8,331 |  | 9,415 |
|  | 2,083 |  | 1,176 |  | 763 |  | 1,618 |  | 2,010 |
|  | 60 |  | (87) |  | 234 |  | 414 |  | 521 |
|  | 262 |  | 207 |  | 210 |  | 284 |  | 331 |
|  | 2,405 |  | 1,296 |  | 1,207 |  | 2,316 |  | 2,862 |
|  | 5,290 |  | 4,429 |  | 5,206 |  | 4,695 |  | 5,464 |
|  | 447 |  | 371 |  | 430 |  | 427 |  | 408 |
|  | 2,637 |  | 2,088 |  | 2,635 |  | 2,502 |  | 2,499 |
|  | 8,374 |  | 6,888 |  | 8,271 |  | 7,624 |  | 8,371 |
|  | 4,813 |  | 4,303 |  | 2,293 |  | 3,023 |  | 3,906 |
|  | $(1,112)$ |  | (774) |  | (516) |  | (725) |  | (591) |
| \$ | 3,701 | \$ | 3,529 | \$ | 1,777 | \$ | 2,298 | \$ | 3,315 |
| \$ | 0.29 | \$ | 0.28 | \$ | 0.14 | \$ | 0.18 | \$ | 0.26 |
| \$ | 0.28 | \$ | 0.27 | \$ | 0.14 | \$ | 0.18 | \$ | 0.26 |

## GBank Financial Holdings Inc.

## Average Balances, Rates, and Interest Income and Expense

(Unaudited)

| (Dollars in thousands) | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2024 |  |  |  | December 31, 2023 |  |  |  |  | March 31, 2023 |  |  |  |
|  | Average Balance | Interest |  | Yield/ <br> Rate | Average Balance |  | Interest |  | Yield/ <br> Rate | Average <br> Balance | Interest |  | Yield/ <br> Rate |
| ASSETS: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Bearing Deposits With Banks | \$ 66,100 | \$ | 972 | 5.91\% | \$ | 77,585 | \$ | 1,136 | 5.81\% | \$ 101,557 | \$ | 1,248 | 4.98\% |
| Investment Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 98,084 |  | 1,014 | 4.16\% |  | 100,633 |  | 1,092 | 4.31\% | 109,189 |  | 1,091 | 4.05\% |
| Loans, Net | 727,786 |  | 15,330 | 8.47\% |  | 615,124 |  | 13,300 | 8.58\% | 419,243 |  | 8,796 | 8.51\% |
| Restricted Investment in Bank Stock | 3,222 |  | 74 | 9.24\% |  | 3,222 |  | 71 | 8.74\% | 1,890 |  | 65 | 13.95\% |
| Total Earning Assets | 895,192 |  | 17,390 | 7.81\% |  | 796,564 |  | 15,599 | 7.77\% | 631,879 |  | 11,200 | 7.19\% |
| Cash and Due From Banks | 5,935 |  |  |  |  | 6,193 |  |  |  | 5,851 |  |  |  |
| Other Assets | 33,602 |  |  |  |  | 32,879 |  |  |  | 29,481 |  |  |  |
| Total Assets | \$ 934,729 |  |  |  | \$ | 835,636 |  |  |  | \$ 667,211 |  |  |  |
| LIABILITIES \& SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing Demand | \$ 65,303 | \$ | 393 | 2.42\% | \$ | 72,319 | \$ | 443 | 2.43\% | \$ 60,699 | \$ | 226 | 1.51\% |
| Money Market and Savings | 186,372 |  | 1,759 | 3.80\% |  | 170,082 |  | 1,531 | 3.57\% | 131,249 |  | 761 | 2.35\% |
| Certificates of Deposit | 309,221 |  | 4,046 | 5.26\% |  | 206,035 |  | 2,647 | 5.10\% | 64,541 |  | 512 | 3.22\% |
| Total Interest-Bearing Deposits | 560,896 |  | 6,198 | 4.44\% |  | 448,436 |  | 4,621 | 4.09\% | 256,489 |  | 1,499 | 2.37\% |
| Short-Term Borrowings | 7,583 |  | 104 | 5.52\% |  | 24,457 |  | 339 | 5.62\% | - |  | - | 0.00\% |
| Subordinated Debentures | 26,021 |  | 286 | 4.42\% |  | 26,002 |  | 286 | 4.36\% | 25,945 |  | 286 | 4.47\% |
| Total Interest-Bearing Liabilities | 594,500 |  | 6,588 | 4.46\% |  | 498,895 |  | 5,246 | 4.17\% | 282,434 |  | 1,785 | 2.56\% |
| Noninterest-bearing Deposits | 220,767 |  |  |  |  | 223,106 |  |  |  | 283,590 |  |  |  |
| Other Liabilities | 18,003 |  |  |  |  | 17,095 |  |  |  | 12,795 |  |  |  |
| Shareholders' Equity | 101,459 |  |  |  |  | 96,540 |  |  |  | 88,392 |  |  |  |
| Total Liabilities \& Shareholders' Equity | \$ 934,729 |  |  |  | \$ | 835,636 |  |  |  | \$ 667,211 |  |  |  |
| Net Interest Income |  |  | 10,802 |  |  |  | \$ | 10,353 |  |  | \$ | 9,415 |  |
| Total Yield on Earning Assets |  |  |  | 7.81\% |  |  |  |  | 7.77\% |  |  |  | 7.19\% |
| Cost on Interest-Bearing Liabilities |  |  |  | 4.46\% |  |  |  |  | 4.17\% |  |  |  | 2.56\% |
| Average Interest Spread |  |  |  | 3.36\% |  |  |  |  | 3.60\% |  |  |  | 4.63\% |
| Net Interest Margin |  |  |  | 4.85\% |  |  |  |  | 5.16\% |  |  |  | 6.04\% |
| Net Interest Margin (Bank Only) |  |  |  | 4.98\% |  |  |  |  | 5.30\% |  |  |  | 6.23\% |

## GBank Financial Holdings Inc.

Additional Financial Information
(Unaudited)
(\$'s in 000, except per share data)
$\quad$ Key Performance Metrics
Return on Average Assets-Net Income
Return on Average Stockholders' Equity
Efficiency Ratio
Consolidated Net Interest Margin
Net Revenue
Tangible common equity / tangible assets
Tier 1 Leverage Ratio - Bank

## Selected Loan Metrics

Guaranteed Portion of Loans Held for Sale
Guaranteed Portion of Loans Held for Investment
Total Guaranteed Loans
Guaranteed Loans as a \% of Gross Loans

## Asset Quality

Nonaccrual loans: guaranteed portion
Nonaccrual loans: non-guaranteed portion
Total nonaccrual loans
Loans past due 90 days and still accruing
Other real estate owned
Total non-performing assets

Non-performing assets to total assets
Net charge-offs

Loans past due 30-89 days and accruing
Allowance for Credit Losses (ACL)
Nonaccrual loans
ACL to nonaccrual loans
ACL to gross loans
ACL to net loans, excl. Guaranteed

Stockholders' Equity
Common shares outstanding
Book value per common share
Employees - FTE

## Book Value

