

THIRD QUARTER 2023 FINANICAL RESULTS

Quarter Highlights:					
Net Income	Earnings per diluted share	Net interest income		On-balance sheet guaranteed loans	Book value per common share
\$1.8 million	\$0.14	\$9.5 million	5.69%	\$91.1 million	\$7.44

CEO COMMENTARY:

"GBank's third quarter showcases a strategic shift to seize upon current market opportunities, as reflected in our \$200 million current loan pipeline and a solid Bank Tier 1 leverage ratio of 16.18%. Despite a competitive environment, our net interest income grew substantially by 36% year-over-year to \$9.5 million, and our strong balance sheet, with \$593.6 million in total deposits, demonstrates our financial resilience. We've maintained exceptional asset quality, with nonperforming assets at just 0.15% of total assets, while continuing to innovate in our lending divisions. Our focus remains on delivering sustainable value and robust financial performance," stated T. Ryan Sullivan, President/CEO.

LINKED QUARTER BASIS	YEAR-OVER-YEAR
FINANCIAL HIGHLIGHTS:	
 Net income of \$1.8 million and earnings per diluted share of \$0.14, compared to \$2.3 million and \$0.18, respectively Net interest income of \$9.5 million, an increase of 9.7%, or \$846 thousand Gain on sale of loans of \$763 thousand, a decrease of 52.8%, or \$855 thousand Noninterest income of \$1.2 million, a decrease of 47.9%, or \$1.1 million Net revenues of \$10.7 million, a decrease of 2.4%, or \$263 thousand Noninterest expense of \$8.2 million, an increase of 8.6%, or \$649 thousand 	 Net income of \$1.8 million and earnings per diluted share of \$0.14, compared to \$2.6 million and \$0.20, respectively Net interest income of \$9.5 million, an increase of 36.0%, or \$2.5 million Gain on sale of loans of \$763 thousand, a decrease of 75.9%, or \$2.4 million Noninterest income of \$1.2 million, a decrease of 67.6%, or \$2.5 million Net revenues of \$10.7 million were flat compared to Q3 2022 Noninterest expense of \$8.2 million, an increase of 18.6%, or \$1.3 million
FINANCIAL POSITION RESULTS:	
 On-balance sheet guaranteed loans of \$91.1 million, an increase of 91.3%, or \$43.5 million Total deposits of \$593.6 million, an increase of 7.5%, or \$41.2 million Stockholders' equity of \$94.6 million, an increase of 2.1%, or \$2.0 million 	 On-balance sheet guaranteed loans of \$91.1 million, an increase of 100.1%, or \$45.6 million Total deposits of \$593.6 million, an increase of 8.5%, or \$46.5 million Stockholders' equity of \$94.6 million, an increase of 13.4%, or \$11.2 million
LOANS AND ASSET QUALITY:	
 Nonperforming assets (nonaccrual loans and OREO) to total assets of 0.15%, compared to 1.04% ACL to net loans, excluding guaranteed, of 1.54%, compared to 1.76% 	 Nonperforming assets (nonaccrual loans and OREO) to total assets of 0.15%, compared to 0.67% ACL to net loans, excluding guaranteed, of 1.54%, compared to 1.91%
KEY PERFORMANCE METRICS	
 Net interest margin (consolidated) increased to 5.69%, compared to 5.37% Net interest margin (bank-level) increased to 5.86%, compared to 5.55% SBA and Commercial Lending Division loan originations of \$81.1 million, an increase of 19.3%, or \$13.1 million Return on average assets and equity was 1.01% and 7.50%, compared to 1.34% and 10.05%, respectively Book value per share of \$7.44, an increase of 2.1% from \$7.29 	 Net interest margin (consolidated) increased to 5.69%, compared to 4.52% Net interest margin (bank-level) increased to 5.86%, compared to 4.70% SBA and Commercial Lending Division loan originations of \$81.1 million, a decrease of 24.8%, or \$26.7 million Return on average assets and equity was 1.01% and 7.50%, compared to 1.61% and 12.73%, respectively Book value per share of \$7.44, an increase of 12.9% from \$6.59

Consolidated Balance Sheet (Unaudited)

											Linked Qu 9/30/23 vs.		Quarter 9/30/23 vs.	-
(\$'s in 000, except per share data)	Sep	p 30, 2023	Jui	n 30, 2023	Ma	ir 31, 2023	De	c 31, 2022	Se	p 30, 2022	\$ Var	% Var	\$ Var	% Var
Assets														
Cash and due from banks	\$	7,411	\$	6,481	\$	5,182	\$	5,656	\$	3,106	\$ 930	14%	\$ 4,305	139%
Interest bearing deposits with banks		58,777		78,506		95,926		130,780		150,136	\$ (19,729)	-25%	\$ (91,359)	-61%
Investment Securities-Taxable		101,001		111,837		112,495		107,521		84,715	\$ (10,836)	-10%	\$ 16,286	19%
Loans held for sale-SBA Guaranteed		52,745		47,481		44,259		37,439		44,788	\$ 5,264	11%	\$ 7,957	18%
Commercial Real Estate Loans		406,670		352,104		339,566		312,176		299,203	\$ 54,566	15%	\$ 107,467	36%
PPP Loans		120		125		130		135		727	\$ (5)	-4%	\$ (607)	-83%
All Other Loans		64,527		58,320		60,899		59,950		61,472	\$ 6,207	11%	\$ 3,055	5%
Total Gross Loans		524,062		458,030		444,854		409,700		406,190	\$ 66,032	14%	\$ 117,872	29%
Net Deferred Loan Costs		5,036		4,347		4,753		4,395		4,746	\$ 689	16%	\$ 290	6%
Unamortized Discount		(7,073)		(8 <i>,</i> 050)		(8 <i>,</i> 534)		(8,649)		(8,846)	\$ 977	-12%	\$ 1,773	-20%
Less: Allowance for credit losses		(6,630)		(7,168)		(6,860)		(6,860)		(6 <i>,</i> 800)	\$ 538	-8%	\$ 170	-3%
Total Net Loans		515,395		447,159		434,213		398,586		395,290	\$ 68,236	15%	\$ 120,105	30%
Loan Servicing Asset		7,865		8,856		9,394		9,359		9,388	\$ (991)	-11%	\$ (1,523)	-16%
All Other Assets		38,875		32,100		28,034		26,800		24,656	\$ 6,775	21%	\$ 14,219	58%
Total Assets	\$	729,324	\$	684,939	\$	685,244	\$	678,702	\$	667,291	\$ 44,385	6%	\$ 62,033	9%
Liabilities				_										
Non-Interest Bearing Checking Accounts	\$	211,919	\$	218,331	\$	285,678	\$	304,950	\$	253,590	\$ (6,412)	-3%	\$ (41,671)	-16%
Interest bearing demand deposits		76,811		78,330		66,910		56,995		71,545	\$ (1,519)	-2%	\$ 5,266	7%
MMKT and Savings Account-Business		86,617		86,201		67,931		87,440		98,541	\$ 416	0%	\$ (11,924)	-12%
MMKT and Savings Account-Personal		59 <i>,</i> 336		61,892		57,889		52,286		60,923	\$ (2,556)	-4%	\$ (1,587)	-3%
Certificates of Deposit		158,961		107,713		78,320		53,761		62,581	\$ 51,248	48%	\$ 96,380	154%
Total Deposits		593,644		552,467		556,728		555,432		547,180	\$ 41,177	7%	\$ 46,464	8%
Accrued Interest Payable and Other		10,737		9,333		7,652		7,556		9,516	\$ 1,404	15%	\$ 1,221	13%
Subordinated Notes		25,995		25,976		25,957		25,939		25,897	\$ 19	0%	\$ 98	0%
Operating Lease Liability		4,339		4,538		4,738		2,980		1,240	\$ (199)	-4%	\$ 3,099	250%
Total Liabilities		634,715		592,314		595,075		591,907		583,833	\$ 42,401	7%	\$ 50,882	9%
Equity														
Common stock and Paid in Capital		52,608		52,362		52,196		52,124		52,063	\$ 246	0%	\$ 545	1%
Retained Earnings		42,271		40,494		38,196		34,881		31,596	\$ 1,777	4%	\$ 10,675	34%
Other Comprehensive (Loss) Income		(270)		(231)		(223)		(210)		(201)	\$ (39)	17%	\$ (69)	34%
Total Equity		94,609		92,625		90,169		86,795		83,458	\$ 1,984	2%	\$ 11,151	13%
Total Liabilities & Equity	\$	729,324	\$	684,939	\$	685,244	\$	678,702	\$	667,291	\$ 44,385	6%	\$ 62,033	9%
Book value per share - Basic	\$	7.44	\$	7.29	\$	7.10	\$	6.84	\$	6.59	\$ 0.15	2%	\$ 0.85	13%

Consolidated Income Statements (Unaudited)

	Three Months Ended										Year-to-Date					
(\$'s in 000, except per share data)		Sep 30, 2023		Jun 30, 2023		31, 2023	Dec	31, 2022	Sep	30, 2022	Sep 30, 2023		Sep 30, 2022			
Interest Income																
Loans	\$	10,763	\$	9,283	\$	8,796	\$	7,543	\$	6,489	\$	28,842	\$	16,553		
Invested Cash		985		1,079		1,248		1,484		835		3,312		1,209		
Securities		1,123		1,129		1,091		919		632		3,343		973		
Other Interest Bearing Balances		68		51		65		33		27		186		74		
Total Interest Income		12,939		11,542		11,200		9,979		7,983		35,683		18,809		
Interest Expense																
Deposits		3,070		2,517		1,499		982		678		7,086		1,296		
Lease Interest		43		45		64		32		5		152		20		
Borrowed Funds		286		286		286		286		286		857		859		
Total Interest Expense		3,399		2,848		1,849		1,300		969		8,095		2,175		
Net Interest Income		9,540		8,694		9,351		8,679		7,014		27,588		16,634		
Provision for Credit Losses		(226)		(408)		-		(60)		(464)		(634)		(1,287)		
Net Interest Income after Provision for Credit Losses		9,314		8,286		9,351		8,619		6,550		26,954		15,347		
Other Income																
Gain on Sales of Loans		763		1,618		2,010		1,790		3,165		4,392		11,756		
Loan Servicing Income		234		414		521		407		293		1,169		888		
Other Income		210		284		331		441		273		823		1,073		
Total Other Income		1,207		2,316		2,862		2,638		3,731		6,384		13,717		
Noninterest Expenses																
Salaries, Wages and Employee Benefits		5,206		4,695		5,464		4,646		4,560		15,368		12,224		
Occupancy Expenses		387		382		344		321		419		1,113		1,198		
Other Operating Expenses		2,635		2,502		2,499		2,098		1,957		7,635		5,797		
Total Noninterest Expenses		8,228		7,579		8,307		7,065		6,936		24,116		19,219		
Income Before Income Taxes		2,293		3,023		3,906		4,192		3,345		9,222		9,845		
Income Taxes		(516)		(725)		(591)		(907)		(713)		(1,832)		(2,258)		
Net Income	\$	1,777	\$	2,298	\$	3,315	\$	3,285	\$	2,632	\$	7,390	\$	7,587		
Earnings Per Share	\$	0.14	\$	0.18	\$	0.26	\$	0.26	\$	0.21	\$	0.58	\$	0.61		
Earnings Per Share (Diluted)	\$	0.14	\$	0.18	\$	0.26	\$	0.25	\$	0.20	\$	0.57	\$	0.59		

Average Balances, Rates, and Interest Income and Expense

(Unaudited)

						(Unaudite	ed)			1						
	For the Three Months Ended								For the Year-to-Date Ended							
	Sept	ember 30, 202	3	June 30, 2023				tember 30, 20	22	Sept	tember 30, 202	3	September 30, 2022			
(Dollars in thousands)	Average	-	Yield/	Average	-	Yield/	Average		Yield/	Average		Yield/	Average		Yield/	
	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate	
ASSETS:																
Interest Bearing Deposits With Banks Investment Securities:	\$ 68,188	\$ 985	5.73%	\$ 79,480	\$ 1,079	5.45%	\$ 146,636	\$ 835	2.26%	\$ 82,944	\$ 3,312	5.34%	\$ 191,834	\$ 1,209	0.84%	
Taxable	104,761	1,123	4.25%	112,267	1,129	4.03%	83,070	632	3.02%	108,723	3,343	4.11%	49,376	973	2.63%	
Loans, Net	489,552	10,763	8.72%	454,158	9,283	8.20%	383,615	6,489	6.71%	454,575	28,842	8.48%	362,447	16,553	6.11%	
Restricted Investment in Bank Stock	3,222	68	8.37%	2,944	51	6.95%	1,890	27	5.67%	2,690	186	9.24%	1,745	74	5.67%	
Total Earning Assets	665,723	12,939	7.71%	648,849	11,542	7.13%	615,211	7,983	5.15%	648,932	35,683	7.35%	605,402	18,809	4.15%	
Cash and Due From Banks	5,604			6,533			5,422			6,003			5,834			
Other Assets	29,712			30,619			23,548			29,939			23,036			
Total Assets	\$ 701,039			\$ 686,001			\$ 644,181			\$ 684,874			\$ 634,272			
LIABILITIES & SHAREHOLDERS' EQUITY																
Deposits:																
Interest-bearing Demand	\$ 72,212	\$ 399	2.19%	\$ 83,652	\$ 493	2.36%	\$ 61,520	\$ 111	0.72%	\$ 72,229	\$ 1,118	2.07%	\$ 55,229	\$ 229	0.55%	
Money Market and Savings	145,683	1,164	3.17%	143,394	1,068	2.99%	138,251	329	0.94%	140,162	2,993	2.86%	144,381	607	0.56%	
Certificates of Deposit	130,417	1,507	4.58%	92,732	956	4.14%	68,729	238	1.37%	96,138	2,975	4.14%	64,275	460	0.96%	
Total Interest-Bearing Deposits	348,312	3,070	3.50%	319,778	2,517	3.16%	268,500	678	1.00%	308,529	7,086	3.07%	263,885	1,296	0.66%	
Short-Term Borrowings	-	-	0.00%	4	-	0.00%	-	-	0.00%	2	-	0.00%	-	-	0.00%	
Lease Liability	4,460	43	3.83%	4,668	45	3.87%	25,908	5	0.08%	4,448	152	4.57%	1,565	20	1.71%	
Subordinated Debentures	25,984	286	4.37%	25,964	286	4.42%	1,375	286	82.52%	25,964	857	4.41%	25,888	859	4.44%	
Total Interest-Bearing Liabilities	378,756	3,399	3.56%	350,414	2,848	3.25%	295,783	969	1.30%	338,943	8,095	3.19%	291,338	2,175	1.00%	
Noninterest-bearing Deposits	217,960			233,677			256,624			244,835			253,317			
Other Liabilities	10,254			10,183			9,843			9,689			9,849			
Shareholders' Equity	94,069			91,727			81,931			91,407			79,768			
Total Liabilities & Shareholders' Equity	\$ 701,039			\$ 686,001			\$ 644,181			\$ 684,874			\$ 634,272			
Net Interest Income		\$ 9,540			\$ 8,694			\$ 7,014			\$ 27,588			\$ 16,634		
Total Yield on Earning Assets			7.71%			7.13%			5.15%			7.35%			4.15%	
Cost on Interest-Bearing Liabilities			3.56%			3.25%			1.30%]		3.19%			1.00%	
Average Interest Spread			4.15%			3.88%			3.85%]		4.16%			3.16%	
Net Interest Margin			5.69%			5.37%			4.52%]		5.68%			3.67%	
Net Interest Margin (Bank Only)			5.86%			5.55%			4.70%			5.86%			3.86%	

Additional Financial Information (Unaudited)

		Year-to-Date												
(\$'s in 000, except per share data)	Sep 30 2023		Jui	n 30 2023	Ma	r 31, 2023	Dec	Dec 31, 2022		30, 2022	Sep 30 2023		Sep	30, 2022
Key Performance Metrics														
Return on Average Assets-Net Income		1.01%		1.34%		2.01%		1.89%		1.61%		1.44%		1.60%
Return on Average Stockholders' Equity		7.50%		10.05%		15.21%		15.22%		12.73%		10.81%		12.69%
Efficiency Ratio		76.57%		68.84%		68.02%		62.43%		64.56%		70.99%		63.32%
Bank Net Interest Margin		5.86%		5.55%		6.16%		5.45%		4.70%		5.86%		3.86%
Consolidated Net Interest Margin		5.69%		5.37%		5.98%		5.29%		4.52%		5.68%		3.67%
Net Revenue	\$	10,747	\$	11,010	\$	12,213	\$	11,317	\$	10,746	\$	33,972	\$	30,351
Selected Loan Metrics														
Guaranteed Portion of Loans Held for Sale		52,745		47,481		44,259		37,439		44,788		52,745		44,788
Guaranteed Portion of Loans Held for Investment		38,333		125		130		135		727		38,333		727
Total Guaranteed Loans		91,078		47,606		44,389		37,574		45,515		91,078		45,515
Guaranteed Loans as a % of Gross Loans		17.4%		10.4%		10.0%		9.2%		11.2%		17.4%		11.2%
Asset Quality														
Nonaccrual loans: guaranteed portion	\$	-	\$	5,264	\$	715	\$	598	\$	3,369	\$	-	\$	3,369
Nonaccrual loans: non-guaranteed portion		-		1,854		-		-		1,086		-		1,086
Total nonaccrual loans		-		7,118		715		598		4,455		-		4,455
Loans past due 90 days and still accruing		-		-		-		-		12		-		12
Other real estate owned		1,080		-		-		-		-		1,080		-
Total non-performing assets	\$	1,080	\$	7,118	\$	715	\$	598	\$	4,467	\$	1,080	\$	4,467
Non-performing assets to total assets		0.15%		1.04%		0.10%		0.09%		0.67%		0.15%		0.67%
Net charge-offs	\$	764	\$	100	\$	-	\$	-	\$	446	\$	864	\$	633
Loans past due 30-89 days	\$	1,842	\$	3,142	\$	2,231	\$	-	\$	-	\$	1,842	\$	-
Allowance for Credit Losses (ACL)	\$	6,630	\$	7,168	\$	6,860	\$	6,860	\$	6,800	\$	6,630	\$	6,800
Nonaccrual loans	\$	-	\$	7,118	\$	715	\$	598	\$	4,455	\$	-	\$	4,455
ACL to nonaccrual loans		0%		101%		959%		1147%		153%		0%		153%
ACL to gross loans		1.27%		1.56%		1.54%		1.67%		1.68%		1.27%		1.68%
ACL to net loans, excl. Guaranteed		1.54%		1.76%		1.73%		1.84%		1.91%		1.54%		1.91%
Book Value														
Stockholders' Equity	\$	94,609	\$	92,625	\$	90,169	\$	86,795	\$	83,458	\$	94,609	\$	83,458
Common shares outstanding		12,715		12,701		12,691		12,691		12,659		12,715		12,659
Book value per common share - Basic	\$	7.44	\$	7.29	\$	7.10	\$	6.84	\$	6.59	\$	7.44	\$	6.59