https://www.gbankfinancialholdings.com/

## FOURTH QUARTER 2023 FINANICAL RESULTS

| Quarter Highlights: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | Earnings per <br> diluted share | Net interest income | Net interest margin <br> (consolidated) | On-balance sheet <br> guaranteed loans | Book value per <br> common share |
| \$3.5 million | $\mathbf{\$ 0 . 2 7}$ | $\mathbf{\$ 1 0 . 4}$ million | $\mathbf{5 . 1 6 \%}$ | $\mathbf{\$ 2 0 5 . 0}$ million | $\mathbf{\$ 7 . 7 2}$ |

## CEO COMMENTARY:

"GBank finished 2023 with strong earnings and record-setting balance sheet growth. Our 'Great Pivot' that began in the third quarter, resulted in nearly quadrupling our retained guaranteed loans while also building our level of fixed rate assets - positioning us well for possible future decreases in interest rates. Despite a continuing competitive deposit environment, our quarterly net interest income grew substantially, 19\% year-over-year, to \$10.4 million," stated T. Ryan Sullivan, President/CEO.

## LINKED QUARTER BASIS

## QTD YEAR-OVER-YEAR

## FINANCIAL HIGHLIGHTS:

- $\quad$ Net income of $\$ 3.5$ million and earnings per diluted share of $\$ 0.27$, compared to $\$ 1.8$ million and $\$ 0.14$, respectively
- $\quad$ Net interest income of $\$ 10.4$ million, an increase of $8.0 \%$, or $\$ 770$ thousand
- Gain on sale of loans of $\$ 1.2$ million, an increase of $54.1 \%$, or \$413 thousand
- Noninterest income of $\$ 1.3$ million, an increase of $7.4 \%$, or $\$ 89$ thousand
- $\quad$ Net revenues of $\$ 11.6$ million, an increase of $8.4 \%$, or $\$ 902$ thousand
- $\quad$ Noninterest expense of $\$ 6.9$ million, a decrease of $16.7 \%$, or $\$ 1.4$ million
- Net income of $\$ 3.5$ million and earnings per diluted share of $\$ 0.27$, compared to $\$ 3.3$ million and $\$ 0.25$, respectively
- Net interest income of $\$ 10.4$ million, an increase of $19.0 \%$, or \$1.7 million
- Gain on sale of loans of $\$ 1.2$ million, a decrease of $34.3 \%$, or $\$ 614$ thousand
- Noninterest income of $\$ 1.3$ million, a decrease of $51.3 \%$, or $\$ 1.4$ million
- Net revenues of $\$ 11.6$ million, an increase of $2.9 \%$, or $\$ 332$ thousand
- Noninterest expense of $\$ 6.9$ million, a decrease of $3.1 \%$, or $\$ 218$ thousand


## FINANCIAL POSITION RESULTS:

- On-balance sheet guaranteed loans of \$205.0 million, an increase of $125.0 \%$, or $\$ 113.4$ million
- Total deposits of $\$ 745.7$ million, an increase of $25.6 \%$, or $\$ 152.1$ million
- Stockholders' equity of $\$ 98.4$ million, an increase of $4.0 \%$, or $\$ 3.8$ million
- On-balance sheet guaranteed loans of \$205.0 million, an increase of over $400 \%$, or $\$ 167.4$ million
- Total deposits of $\$ 745.7$ million, an increase of $34.3 \%$, or $\$ 190.3$ million
- Stockholders' equity of $\$ 98.4$ million, an increase of $13.4 \%$, or \$11.6 million


## LOANS AND ASSET QUALITY:

- Nonperforming assets (nonaccrual loans, accruing loans past due 90 days or more, and OREO) to total assets of $0.69 \%$, compared to 0.15\%
- ACL to net loans, excluding guaranteed, of $1.48 \%$, compared to 1.54\%
- Nonperforming assets (nonaccrual loans, accruing loans past due 90 days or more, and OREO) to total assets of $0.69 \%$, compared to 0.09\%
- ACL to net loans, excluding guaranteed, of $1.48 \%$, compared to 1.84\%


## KEY PERFORMANCE METRICS:

- $\quad$ Net interest margin (consolidated) decreased to 5.16\%, compared to 5.71\%
- SBA and Commercial Lending Division loan originations of \$134.7 million, an increase of $48.9 \%$, or $\$ 43.6$ million
- Return on average assets and equity was $1.68 \%$ and $14.51 \%$, compared to $1.01 \%$ and $7.50 \%$, respectively
- Book value per share of $\$ 7.72$, an increase of $3.8 \%$ from $\$ 7.44$
- $\quad$ Net interest margin (consolidated) decreased to 5.16\%, compared to 5.30\%
- SBA and Commercial Lending Division loan originations of \$134.7 million, an increase of $95.8 \%$, or $\$ 65.9$ million
- Return on average assets and equity was $1.68 \%$ and $14.51 \%$, compared to $1.89 \%$ and $15.22 \%$, respectively
- Book value per share of $\$ 7.72$, an increase of $12.9 \%$ from $\$ 6.84$

GBank Financial Holdings Inc.
Consolidated Balance Sheet
(Unaudited)

| (\$'s in 000, except per share data) | Dec 31, 2023 |  | Sep 30, 2023 |  | Jun 30, 2023 |  | Mar 31, 2023 |  | Dec 31, 2022 |  | Linked Quarter 12/31/23 vs. 9/30/23 |  |  | Quarter YOY12/31/23 vs. 12/31/22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ Var | \% Var |  |  | \$ Var | \% Var |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and Due From Banks | \$ | 5,227 |  |  | \$ | 7,411 |  |  | \$ | 6,481 | \$ | 5,182 | \$ | 5,656 | \$ | $(2,184)$ | -29\% | \$ | (429) | -8\% |
| Interest Bearing Deposits With Banks |  | 92,706 |  | 58,777 |  | 78,506 |  | 95,926 |  | 130,780 | \$ | 33,929 | 58\% | \$ | $(38,074)$ | -29\% |
| Investment Securities-Taxable |  | 100,379 |  | 101,001 |  | 111,837 |  | 112,495 |  | 107,521 | \$ | (622) | -1\% | \$ | $(7,142)$ | -7\% |
| Loans Held For Sale-SBA Guaranteed |  | 89,362 |  | 52,745 |  | 47,481 |  | 44,259 |  | 37,439 | \$ | 36,617 | 69\% | \$ | 51,923 | 139\% |
| Loans Held For Investment - SBA Guaranteed |  | 115,607 |  | 38,333 |  | 125 |  | 130 |  | 135 | \$ | 77,274 | 202\% | \$ | 115,472 | >1000\% |
| Commercial Real Estate Loans |  | 401,340 |  | 368,337 |  | 351,979 |  | 339,436 |  | 312,041 | \$ | 33,003 | 9\% | \$ | 89,299 | 29\% |
| PPP Loans |  | 105 |  | 120 |  | 125 |  | 130 |  | 135 | \$ | (15) | -13\% | \$ | (30) | -22\% |
| All Other Loans |  | 76,436 |  | 64,527 |  | 58,320 |  | 60,899 |  | 59,950 | \$ | 11,909 | 18\% | \$ | 16,486 | 27\% |
| Total Gross Loans |  | 682,850 |  | 524,062 |  | 458,030 |  | 444,854 |  | 409,700 | \$ | 158,788 | 30\% | \$ | 273,150 | 67\% |
| Net Deferred Loan Costs |  | 7,147 |  | 5,036 |  | 4,347 |  | 4,753 |  | 4,395 | \$ | 2,111 | 42\% | \$ | 2,752 | 63\% |
| Unamortized Discount |  | $(6,275)$ |  | $(7,073)$ |  | $(8,050)$ |  | $(8,534)$ |  | $(8,649)$ | \$ | 798 | -11\% | \$ | 2,374 | -27\% |
| Less: Allowance for Credit Losses |  | $(7,088)$ |  | $(6,630)$ |  | $(7,168)$ |  | $(6,860)$ |  | $(6,860)$ | \$ | (458) | 7\% | \$ | (228) | 3\% |
| Total Net Loans |  | 676,634 |  | 515,395 |  | 447,159 |  | 434,213 |  | 398,586 | \$ | 161,239 | 31\% | \$ | 278,048 | 70\% |
| Loan Servicing Asset |  | 7,053 |  | 7,865 |  | 8,856 |  | 9,394 |  | 9,359 | \$ | (812) | -10\% | \$ | $(2,306)$ | -25\% |
| All Other Assets |  | 35,017 |  | 38,875 |  | 32,100 |  | 28,034 |  | 26,800 | \$ | $(3,858)$ | -10\% | \$ | 8,217 | 31\% |
| Total Assets | \$ | 917,016 | \$ | 729,324 | \$ | 684,939 | \$ | 685,244 | \$ | 678,702 | \$ | 187,692 | 26\% | \$ | 238,314 | 35\% |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Interest Bearing Checking Accounts | \$ | 216,900 | \$ | 211,919 | \$ | 218,331 | \$ | 285,678 | \$ | 304,950 | \$ | 4,981 | 2\% | \$ | $(88,050)$ | -29\% |
| Interest Bearing Demand Deposits |  | 78,961 |  | 76,811 |  | 78,330 |  | 66,910 |  | 56,995 | \$ | 2,150 | 3\% | \$ | 21,966 | 39\% |
| MMKT and Savings Account-Business |  | 113,252 |  | 86,617 |  | 86,201 |  | 67,931 |  | 87,440 | \$ | 26,635 | 31\% | \$ | 25,812 | 30\% |
| MMKT and Savings Account-Personal |  | 61,845 |  | 59,336 |  | 61,892 |  | 57,889 |  | 52,286 | \$ | 2,509 | 4\% | \$ | 9,559 | 18\% |
| Certificates of Deposit |  | 274,742 |  | 158,961 |  | 107,713 |  | 78,320 |  | 53,761 | \$ | 115,781 | 73\% | \$ | 220,981 | 411\% |
| Total Deposits |  | 745,700 |  | 593,644 |  | 552,467 |  | 556,728 |  | 555,432 | \$ | 152,056 | 26\% | \$ | 190,268 | 34\% |
| Short-Term Borrowings |  | 30,000 |  | - |  | - |  | - |  | - | \$ | 30,000 | 100\% | \$ | 30,000 | 100\% |
| Subordinated Notes |  | 26,013 |  | 25,995 |  | 25,976 |  | 25,957 |  | 25,939 | \$ | 18 | 0\% | \$ | 74 | 0\% |
| Operating Lease Liability |  | 4,133 |  | 4,339 |  | 4,538 |  | 4,738 |  | 2,980 | \$ | (206) | -5\% | \$ | 1,153 | 39\% |
| Accrued Interest Payable and Other |  | 12,743 |  | 10,737 |  | 9,333 |  | 7,652 |  | 7,556 | \$ | 2,006 | 19\% | \$ | 5,187 | 69\% |
| Total Liabilities |  | 818,589 |  | 634,715 |  | 592,314 |  | 595,075 |  | 591,907 |  | 183,874 | 29\% |  | 226,682 | 38\% |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock and Paid in Capital |  | 52,879 |  | 52,608 |  | 52,362 |  | 52,196 |  | 52,124 | \$ | 271 | 1\% | \$ | 755 | 1\% |
| Retained Earnings |  | 45,800 |  | 42,271 |  | 40,494 |  | 38,196 |  | 34,881 | \$ | 3,529 | 8\% | \$ | 10,919 | 31\% |
| Other Comprehensive Loss |  | (252) |  | (270) |  | (231) |  | (223) |  | (210) | \$ | 18 | -7\% | \$ | (42) | 20\% |
| Total Equity $\quad$ Total Liabilities \& Equity |  | 98,427 |  | 94,609 |  | 92,625 |  | 90,169 |  | 86,795 | \$ | 3,818 | 4\% | \$ | 11,632 | 13\% |
|  | \$ | 917,016 | \$ | 729,324 | \$ | 684,939 | \$ | 685,244 | \$ | 678,702 | \$ | 187,692 | 26\% | \$ | 238,314 | 35\% |
| Book value per common share | \$ | 7.72 | \$ | 7.44 | \$ | 7.29 | \$ | 7.10 | \$ | 6.84 | \$ | 0.28 | 4\% | \$ | 0.88 | 13\% |

## GBank Financial Holdings Inc.

Consolidated Income Statements
(Unaudited)
(\$'s in 000, except per share data)
Interest Income
Loans
Invested Cash
Securities
Other Interest Bearing Balances
Total Interest Income

## Interest Expense

Deposits
Borrowed Funds
Total Interest Expense
Net Interest Income
Provision for Credit Losses
Net Interest Income after Provision for Credit Losses

Other Income
Gain on Sales of Loans
Loan Servicing Income
Other Income
Total Other Income
Noninterest Expenses
Salaries, Wages and Employee Benefits
Occupancy Expenses
Other Operating Expenses
Total Noninterest Expenses
Income Before Income Taxes
Income Taxes
Net Income

Earnings Per Share
Earnings Per Share (Diluted)

| Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1, 2023 | Sep 30, 2023 |  | Jun 30, 2023 |  | Mar 31, 2023 |  | Dec 31, 2022 |  | Dec 31, 2023 |  | Dec 31, 2022 |  |
| \$ | 13,300 | \$ | 10,763 | \$ | 9,283 | \$ | 8,796 | \$ | 7,543 | \$ | 42,143 | \$ | 24,096 |
|  | 1,136 |  | 985 |  | 1,079 |  | 1,248 |  | 1,471 |  | 4,448 |  | 2,676 |
|  | 1,092 |  | 1,123 |  | 1,129 |  | 1,091 |  | 919 |  | 4,435 |  | 1,892 |
|  | 71 |  | 68 |  | 51 |  | 65 |  | 33 |  | 257 |  | 107 |
|  | 15,599 |  | 12,939 |  | 11,542 |  | 11,200 |  | 9,966 |  | 51,283 |  | 28,771 |
|  | 4,621 |  | 3,070 |  | 2,517 |  | 1,499 |  | 982 |  | 11,707 |  | 2,278 |
|  | 625 |  | 286 |  | 286 |  | 286 |  | 286 |  | 1,481 |  | 1,145 |
|  | 5,246 |  | 3,356 |  | 2,803 |  | 1,785 |  | 1,268 |  | 13,188 |  | 3,423 |
|  | 10,353 |  | 9,583 |  | 8,739 |  | 9,415 |  | 8,698 |  | 38,095 |  | 25,348 |
|  | (458) |  | (226) |  | (408) |  | - |  | (60) |  | $(1,092)$ |  | $(1,347)$ |
|  | 9,895 |  | 9,357 |  | 8,331 |  | 9,415 |  | 8,638 |  | 37,003 |  | 24,001 |
|  | 1,176 |  | 763 |  | 1,618 |  | 2,010 |  | 1,790 |  | 5,568 |  | 13,546 |
|  | (87) |  | 234 |  | 414 |  | 521 |  | 407 |  | 1,081 |  | 1,295 |
|  | 207 |  | 210 |  | 284 |  | 331 |  | 463 |  | 1,030 |  | 1,627 |
|  | 1,296 |  | 1,207 |  | 2,316 |  | 2,862 |  | 2,660 |  | 7,679 |  | 16,468 |
|  | 4,429 |  | 5,206 |  | 4,695 |  | 5,464 |  | 4,646 |  | 19,797 |  | 16,869 |
|  | 371 |  | 430 |  | 427 |  | 408 |  | 353 |  | 1,636 |  | 1,571 |
|  | 2,088 |  | 2,635 |  | 2,502 |  | 2,499 |  | 2,107 |  | 9,723 |  | 7,996 |
|  | 6,888 |  | 8,271 |  | 7,624 |  | 8,371 |  | 7,106 |  | 31,156 |  | 26,436 |
|  | 4,303 |  | 2,293 |  | 3,023 |  | 3,906 |  | 4,192 |  | 13,526 |  | 14,033 |
|  | (774) |  | (516) |  | (725) |  | (591) |  | (907) |  | $(2,606)$ |  | $(3,165)$ |
| \$ | 3,529 | \$ | 1,777 | \$ | 2,298 | \$ | 3,315 | \$ | 3,285 | \$ | 10,920 | \$ | 10,868 |
| \$ | 0.28 | \$ | 0.14 | \$ | 0.18 | \$ | 0.26 | \$ | 0.26 | \$ | 0.86 | \$ | 0.87 |
| \$ | 0.27 | \$ | 0.14 | \$ | 0.18 | \$ | 0.26 | \$ | 0.25 | \$ | 0.84 | \$ | 0.84 |

## GBank Financial Holdings Inc.

Average Balances, Rates, and Interest Income and Expense (Unaudited)

## ASSETS:

Interest Bearing Deposits With Banks
Investment Securities
Taxable
Loans, Net
Restricted Investment in Bank Stock Total Earning Assets

Cash and Due From Banks
Other Assets
Total Assets Deposits:
Interest-bearing Demand
Money Market and Savings Money Market and Savin
Certificates of Deposit
Total Interest-Bearing Deposits
Short-Term Borrowings
Subordinated Debenture Total Interest-Bearing Liabilities

Noninterest-bearing Deposits
Other Liabilities
Shareholders' Equity
Total Liabilities \& Shareholders' Equity

Net Interest Income
Total Yield on Earning Assets
Cost on Interest-Bearing Liabilities
Average Interest Spread
Net Interest Margin
Net Interest Margin (Bank Only)

| For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  | For the Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2023 |  |  |  | September 30, 2023 |  |  |  |  | December 31, 2022 |  |  |  | December 31, 2023 |  |  |  | December 31, 2022 |  |  |  |
| Average Balance | Interest |  | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance |  | Interest |  | Yield/ <br> Rate | Average <br> Balance | Interest |  | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance | Interest |  | Yield/ <br> Rate | Average <br> Balance | Interest |  | Yield/ Rate |
| \$ 77,585 | \$ | 1,136 | 5.81\% | \$ | 68,188 | \$ | 985 | 5.73\% | \$ 146,737 | \$ | 1,471 | 3.98\% | \$ 81,594 | \$ | 4,448 | 5.45\% | \$ 180,466 | \$ | 2,676 | 1.48\% |
| 100,633 |  | 1,092 | 4.31\% |  | 104,761 |  | 1,123 | 4.25\% | 101,058 |  | 919 | 3.61\% | 106,684 |  | 4,435 | 4.16\% | 62,402 |  | 1,892 | 3.03\% |
| 615,124 |  | 13,300 | 8.58\% |  | 489,552 |  | 10,763 | 8.72\% | 401,145 |  | 7,543 | 7.46\% | 495,042 |  | 42,143 | 8.51\% | 372,202 |  | 24,096 | 6.47\% |
| 3,222 |  | 71 | 8.74\% |  | 3,222 |  | 68 | 8.37\% | 1,890 |  | 33 | 6.93\% | 2,824 |  | 257 | 9.10\% | 1,782 |  | 107 | 6.00\% |
| 796,564 |  | 15,599 | 7.77\% |  | 665,723 |  | 12,939 | 7.71\% | 650,830 |  | 9,966 | 6.08\% | 686,144 |  | 51,283 | 7.47\% | 616,852 |  | 28,771 | 4.66\% |
| 6,193 |  |  |  |  | 5,604 |  |  |  | 5,748 |  |  |  | 6,051 |  |  |  | 5,813 |  |  |  |
| 32,879 |  |  |  |  | 29,712 |  |  |  | 29,212 |  |  |  | 30,679 |  |  |  | 25,898 |  |  |  |
| \$ 835,636 |  |  |  | \$ | 701,039 |  |  |  | \$ 685,790 |  |  |  | \$ 722,874 |  |  |  | \$ 648,563 |  |  |  |
| \$ 72,319 | \$ | 443 | 2.43\% | \$ | 72,212 | \$ | 399 | 2.19\% | \$ 59,405 | \$ | 175 | 1.17\% | \$ 72,252 | \$ | 1,561 | 2.16\% | \$ 56,282 | \$ | 404 | 0.72\% |
| 170,082 |  | 1,531 | 3.57\% |  | 145,683 |  | 1,164 | 3.17\% | 158,374 |  | 541 | 1.36\% | 147,703 |  | 4,523 | 3.06\% | 147,908 |  | 1,149 | 0.78\% |
| 206,035 |  | 2,647 | 5.10\% |  | 130,417 |  | 1,507 | 4.58\% | 60,097 |  | 266 | 1.76\% | 123,838 |  | 5,623 | 4.54\% | 63,222 |  | 725 | 1.15\% |
| 448,436 |  | 4,621 | 4.09\% |  | 348,312 |  | 3,070 | 3.50\% | 277,876 |  | 982 | 1.40\% | 343,793 |  | 11,707 | 3.41\% | 267,412 |  | 2,278 | 0.85\% |
| 24,457 |  | 339 | 5.50\% |  | - |  | - | 0.00\% | - |  | - | 0.00\% | 6,166 |  | 339 | 5.50\% | - |  | - | 0.00\% |
| 26,002 |  | 286 | 4.36\% |  | 25,984 |  | 286 | 4.37\% | 25,919 |  | 286 | 4.38\% | 25,974 |  | 1,142 | 4.40\% | 25,895 |  | 1,145 | 4.42\% |
| 498,895 |  | 5,246 | 4.17\% |  | 374,296 |  | 3,356 | 3.55\% | 303,795 |  | 1,268 | 1.66\% | 375,933 |  | 13,188 | 3.51\% | 293,307 |  | 3,423 | 1.17\% |
| 223,106 |  |  |  |  | 217,960 |  |  |  | 281,878 |  |  |  | 239,358 |  |  |  | 260,516 |  |  |  |
| 17,095 |  |  |  |  | 10,254 |  |  |  | 11,212 |  |  |  | 14,886 |  |  |  | 10,192 |  |  |  |
| 96,540 |  |  |  |  | 94,069 |  |  |  | 84,595 |  |  |  | 92,697 |  |  |  | 80,985 |  |  |  |
| \$ 835,636 |  |  |  | \$ | 696,579 |  |  |  | \$ 681,480 |  |  |  | \$ 722,874 |  |  |  | \$ 645,000 |  |  |  |
|  | \$ | 10,353 |  |  |  | \$ | 9,583 |  |  |  | 8,698 |  |  |  | 38,095 |  |  | \$ | 25,348 |  |
|  |  |  | 7.77\% |  |  |  |  | 7.71\% |  |  |  | 6.08\% |  |  |  | 7.47\% |  |  |  | 4.66\% |
|  |  |  | 4.17\% |  |  |  |  | 3.55\% |  |  |  | 1.66\% |  |  |  | 3.51\% |  |  |  | 1.17\% |
|  |  |  | 3.60\% |  |  |  |  | 4.16\% |  |  |  | 4.42\% |  |  |  | 3.96\% |  |  |  | 3.49\% |
|  |  |  | 5.16\% |  |  |  |  | 5.71\% |  |  |  | 5.30\% |  |  |  | 5.55\% |  |  |  | 4.10\% |
|  |  |  | 5.30\% |  |  |  |  | 5.88\% |  |  |  | 5.48\% |  |  |  | 5.72\% |  |  |  | 4.29\% |

GBank Financial Holdings Inc.
Additional Financial Information
(Unaudited)
(\$'s in 000, except per share data)

## Key Performance Metrics

Return on Average Assets-Net Income
Return on Average Stockholders' Equity
Efficiency Ratio
Consolidated Net Interest Margin
Net Revenue
Tangible common equity / tangible assets
Tier 1 Leverage Ratio - Bank

## Selected Loan Metrics

Guaranteed Portion of Loans Held for Sale Guaranteed Portion of Loans Held for Investment Total Guaranteed Loans
Guaranteed Loans as a \% of Gross Loans

## Asset Quality

Nonaccrual loans: guaranteed portion Nonaccrual loans: non-guaranteed portion
Total nonaccrual loans
Loans past due 90 days and still accruing
Other real estate owned
Total non-performing assets
Non-performing assets to total assets
Net charge-offs
Loans past due 30-89 days

Allowance for Credit Losses (ACL)
Nonaccrual loans
ACL to nonaccrual loans
ACL to gross loans
ACL to net loans, excl. Guaranteed
Book Value
Stockholders' Equity
Common shares outstanding
Book value per common share
Employees - FTE

| Three Months Ended |  |  |  |  |  |  |  |  |  | Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 31, 2023 | Sep 302023 |  | Jun 302023 |  | Mar 31, 2023 |  | Dec 31, 2022 |  | Dec 31, 2023 |  | Dec 31, 2022 |  |
|  | 1.68\% |  | 1.01\% |  | 1.34\% |  | 2.01\% |  | 1.89\% |  | 1.51\% |  | 1.68\% |
| \$ | 14.51\% |  | 7.50\% |  | 10.05\% |  | 15.21\% |  | 15.22\% |  | 11.78\% |  | 13.38\% |
|  | 59.13\% |  | 76.65\% |  | 68.96\% |  | 68.18\% |  | 62.56\% |  | 68.07\% |  | 63.22\% |
|  | 5.16\% |  | 5.71\% |  | 5.40\% |  | 6.04\% |  | 5.30\% |  | 5.55\% |  | 4.10\% |
|  | 11,649 | \$ | 10,747 | \$ | 11,010 | \$ | 12,213 | \$ | 11,317 | \$ | 45,774 | \$ | 41,816 |
|  | 10.7\% |  | 13.0\% |  | 13.5\% |  | 13.2\% |  | 12.8\% |  | 10.7\% |  | 12.8\% |
|  | 14.06\% |  | 16.18\% |  | 15.92\% |  | 15.97\% |  | 15.08\% |  | 14.06\% |  | 15.08\% |
|  | 89,362 |  | 52,745 |  | 47,481 |  | 44,259 |  | 37,439 |  | 89,362 |  | 37,439 |
|  | 115,607 |  | 38,333 |  | 125 |  | 130 |  | 135 |  | 115,607 |  | 135 |
|  | 204,969 |  | 91,078 |  | 47,606 |  | 44,389 |  | 37,574 |  | 204,969 |  | 37,574 |
|  | 30.0\% |  | 17.4\% |  | 10.4\% |  | 10.0\% |  | 9.2\% |  | 30.0\% |  | 9.2\% |
| \$ | 2,016 | \$ | - | \$ | 5,264 | \$ | 715 | \$ | 598 | \$ | 2,016 | \$ | 598 |
|  | 672 |  | - |  | 1,854 |  | - |  | - |  | 672 |  | - |
|  | 2,688 |  | - |  | 7,118 |  | 715 |  | 598 |  | 2,688 |  | 598 |
|  | 3,610 |  | - |  | - |  | - |  | - |  | 3,610 |  | - |
|  | - |  | 1,080 |  | - |  | - |  | - |  | - |  | - |
| \$ | 6,298 | \$ | 1,080 | \$ | 7,118 | \$ | 715 | \$ | 598 | \$ | 6,298 | \$ | 598 |
|  | 0.69\% |  | 0.15\% |  | 1.04\% |  | 0.10\% |  | 0.09\% |  | 0.69\% |  | 0.09\% |
| \$ | - | \$ | 764 | \$ | 100 | \$ | - | \$ | - | \$ | 864 | \$ | 633 |
| \$ | 2,493 | \$ | 1,842 | \$ | 3,142 | \$ | 2,231 | \$ | - | \$ | 2,493 | \$ | - |
| \$ | 7,088 | \$ | 6,630 | \$ | 7,168 | \$ | 6,860 | \$ | 6,860 | \$ | 7,088 | \$ | 6,860 |
| \$ | 2,688 | \$ | - | \$ | 7,118 | \$ | 715 | \$ | 598 | \$ | 2,016 | \$ | 598 |
|  | 264\% |  | 0\% |  | 101\% |  | 959\% |  | 1147\% |  | 264\% |  | 1147\% |
|  | 1.04\% |  | 1.27\% |  | 1.56\% |  | 1.54\% |  | 1.67\% |  | 1.04\% |  | 1.67\% |
|  | 1.48\% |  | 1.54\% |  | 1.76\% |  | 1.73\% |  | 1.84\% |  | 1.48\% |  | 1.84\% |
| \$ | 98,427 | \$ | 94,609 | \$ | 92,625 | \$ | 90,169 | \$ | 86,795 | \$ | 98,427 | \$ | 86,795 |
|  | 12,747 |  | 12,715 |  | 12,701 |  | 12,691 |  | 12,691 |  | 12,747 |  | 12,691 |
| \$ | 7.72 | \$ | 7.44 | \$ | 7.29 | \$ | 7.10 | \$ | 6.84 | \$ | 7.72 | \$ | 6.84 |
|  | 163 |  | 163 |  | 158 |  | 151 |  | 146 |  | 163 |  | 146 |

